



عمان في ٢٠١٧/٣/١٥

تحية طيبة وبعد،،،

مرفق نسخة عن ميزانية الشركة المدققة اضافة الى التقرير السنوي لها عن عام ٢٠١٦، كما نرفق لكم طيه نسخة عن الدعوة المرسلة لمساهمي الشركة للاجتماع.

وتفضلوا بقبول فائق الاحترام والتقدير ،،



نسخة / السادة مركز ايداع الاوراق المالية:

نسخة / السادة بورصة عمان.

AFAQ FOR ENERGY

PUBLIC SHAREHOLDING COMPANY

CONSOLIDATED FINANCIAL STATEMENTS

31 DECEMBER 2016



Building a better  
working world

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## **INDEPENDENT AUDITOR'S REPORT**

**To the Shareholders of Afaq For Energy Public Shareholding Company  
Amman- Jordan**

### **Report on the Audit of the Consolidated Financial Statements**

#### **Opinion**

We have audited the consolidated financial statements of Afaq For Energy Public Shareholding Company (the Company) and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects the financial position of the Group as at 31 December 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards, are further described in the Auditor's Responsibilities for the Audit of the [consolidated] Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Jordan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### **Revenue recognition**

The Group's revenues amounted to JD 771,149,434 (2015: JD776,825,247), out of this total gas stations sales from petroleum products equaled to JD 752,392,283 (2015: JD 761,795,264) representing 98% of total revenues. The fuel sale prices are determined by the government of Jordan based on the distribution agreement signed between the Group and the Ministry of Energy and Mining Resources on 20 November 2013. There is a risk that, if revenue not recognized in the appropriate period and according to the prices as per the distribution agreement, this could misstate earnings of the Group.

### **How key audit matter was addressed**

Our audit procedures included the following:

- We assessed the appropriateness of the Group's revenue recognition accounting policies in accordance with International Financial Reporting Standards and distribution agreement;
- We obtained understanding, tested and evaluated the Group's controls over revenue recognition.
- We performed year-end cut-off audit procedures to assess whether revenue had been recorded in the correct period.
- Having built expectations about the expected revenues for the year we performed substantive analytical procedures using financial and non-financial information.
- We have compared the monthly sales prices per accounting records to the retail prices of petroleum products published by the Ministry of Energy and Mining Resources.

The details for Group revenues disclosed in note (20) of the consolidated financial statements.

### **Completeness of provision for doubtful debts and cheques under collection**

The Group's trade receivable and cheques under collection related to multiple customers net of allowance for doubtful debts amounted to JD 42,628,648 as of 31 December 2016 ( 2015: JD 30,445,864). There is a risk of uncertainty over collectability of receivables from certain customers, which could misstate earnings of the Group.

The determination as to whether a trade receivable and cheques under collection are collectible involves management judgment. Management considers specific factors including the age of the balance, existence of disputes, recent historical payment patterns and any other available information concerning the creditworthiness of counterparties. The management use these information in order to determine the provision for a certain transaction or for the full balance.

We focused on this area since it requires a high level of management judgment and since the valuation of allowance for doubtful accounts receivable and cheques under collection may have a significant impact on the earnings.

#### **How key audit matter was addressed**

Our audit procedures included the following:

- We tested on a sample basis of accounts receivable balances where impairment indication existed and no provision recognized. This included verifying if collection is made after the financial year ended, reviewing historical payment patterns and any correspondence with customers on expected settlement dates.
- We obtained a lawyer letter for legal cases raised against customers to assess the collectability of their accounts receivables and the sufficiency of allowance for doubtful debts taken against them.

Disclosures of allowance for doubtful debts and cheques under collection are detailed in note (9) to the consolidated financial statements.

#### **Recognition of related party transactions**

The Group's due from related parties amounting to JD 7,518,321 (2015: JD11,033,013) and due to related parties amounting to JD 13,548,215 as of 31 December 2016 (2015: JD13,994,368). The Group has significant transactions with related parties in the form of revenues, expenses and capital expenditures for the year ended. There is a risk that, if not at arm's length or not reflecting the goods or services provided in the period, such transactions could be used to manipulate earnings or to distribute profits. Related parties, which are the most risky from the audit perspective, are those with material outstanding balances and having higher number transactions.

## **How key audit matter was addressed**

Our audit procedures included the following:

- We have evaluated the appropriateness of management's procedures to identify and record related party transactions.
- We have vouched material agreements with related parties to understand the nature of the transactions.
- We performed confirmation procedures by obtaining confirmations and statement of accounts from all related parties, vouch them, and test on a sample basis these transaction with the supporting documents and management approvals.

Disclosures of related parties are detailed in note (10) to the consolidated financial statements

## **Other information included in the Group's 2016 annual report.**

Other information consists of the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information.

Our opinion on the consolidated] financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated] financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

## **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period, and are therefore the key audit matters. We describe these matters in our auditor's report, unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonable be expected to outweigh the public interest benefits of such communication.

### **Report on Other Legal and Regulatory Requirements**

The Group maintains proper books of accounts and the accompanying consolidated financial statements.



Ernst & Young/ Jordan

Mohammad Ibrahim Al- Karaki  
License No. 882

Amman-Jordan  
20 March 2017



**AFAQ FOR ENERGY  
PUBLIC SHAREHOLDING COMPANY  
CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS AT 31 DECEMBER 2016**

|   | <u>Notes</u> | <u>2016</u><br><u>JD</u>  | <u>2015</u><br><u>JD</u>  |
|---|--------------|---------------------------|---------------------------|
| <b>ASSETS-</b>  |              |                           |                           |
| <b>Non-current assets-</b>                            |              |                           |                           |
| Property and equipment                                | 4            | 210,933,439               | 192,901,966               |
| Projects in progress                                  | 5            | 17,677,063                | 7,534,820                 |
| Intangible assets                                     | 6            | 18,987,404                | 21,987,404                |
| Strategic fuel inventory                              | 7            | 4,475,090                 | 4,430,595                 |
|   |              | <u>252,072,996</u>        | <u>226,854,785</u>        |
| <b>Current assets-</b>                                |              |                           |                           |
| Inventories   | 8            | 16,602,965                | 10,352,686                |
| Accounts receivable and cheques under collection      | 9            | 42,628,648                | 30,445,864                |
| Due from related parties                              | 10           | 7,518,321                 | 11,033,013                |
| Financial assets at fair value through profit or loss | 11           | 134,000                   | 26,250                    |
| Other current assets                                  | 12           | 3,821,707                 | 4,167,273                 |
| Cash on hand and at banks                             | 13           | 33,810,349                | 19,609,751                |
|   |              | <u>104,515,990</u>        | <u>75,634,837</u>         |
| <b>TOTAL ASSETS</b>                                   |              | <u><u>356,588,986</u></u> | <u><u>302,489,622</u></u> |
| <b>EQUITY AND LIABILITIES</b>                         |              |                           |                           |
| <b>Equity-</b>  |              |                           |                           |
| Paid in capital                                       | 14           |                           |                           |
| Statutory reserve                                     | 1            | 110,000,000               | 110,000,000               |
| Retained earnings                                     |              | 11,326,435                | 8,775,731                 |
|   |              | <u>23,420,395</u>         | <u>20,543,363</u>         |
| <b>Total equity</b>                                   |              | <u>144,746,830</u>        | <u>139,319,094</u>        |
| <b>Non-current liabilities-</b>                       |              |                           |                           |
| Loans and Murabaha                                    | 15           | 19,079,833                | 8,004,606                 |
| Due to governmental entities- long term               | 16           | -                         | 4,280,000                 |
| Due to related parties - long term                    | 10           | -                         | 2,000,000                 |
|   |              | <u>19,079,833</u>         | <u>14,284,606</u>         |
| <b>Current liabilities-</b>                           |              |                           |                           |
| Due to banks  | 13,17        | 67,991,872                | 55,007,701                |
| Loans and Murabaha- short term                        | 15           | 37,515,419                | 23,804,503                |
| Due to related parties                                | 10           | 13,548,215                | 11,994,368                |
| Due to governmental entities- short term              | 16           | 4,280,000                 | 4,280,000                 |
| Post-dated cheques – short term                       |              | 3,119,320                 | 3,132,733                 |
| Income tax provision                                  | 18           | 3,514,674                 | 2,863,657                 |
| Governmental deposits                                 |              | 30,710,248                | 20,910,351                |
| Due to Jordan Petroleum Refinery Company Ltd.         |              | 19,260,551                | 14,690,998                |
| Accounts payable and other current liabilities        | 19           | 12,822,024                | 12,201,611                |
|   |              | <u>192,762,323</u>        | <u>148,885,922</u>        |
| <b>TOTAL LIABILITIES</b>                              |              | <u>211,842,156</u>        | <u>163,170,528</u>        |
| <b>TOTAL EQUITY AND LIABILITIES</b>                   |              | <u><u>356,588,986</u></u> | <u><u>302,489,622</u></u> |

The attached notes from 1 to 27 form part of these consolidated financial statements

**AFAQ FOR ENERGY**  
**PUBLIC SHAREHOLDING COMPANY**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

|  | <u>Note</u> | <u>2016</u><br><u>JD</u> | <u>2015</u><br><u>JD</u> |
|--|-------------|--------------------------|--------------------------|
| Revenues                                       | 20          | 771,149,434              | 776,825,247              |
| Cost of revenues                               |             | <u>(736,009,199)</u>     | <u>(747,191,251)</u>     |
| <b>Gross profit</b>                            |             | 35,140,235               | 29,633,996               |
| General and administrative expenses            | 21          | (4,872,776)              | (3,550,847)              |
| Finance costs                                  |             | (4,204,223)              | (4,501,301)              |
| Provision for doubtful debts                   | 9           | (500,000)                | -                        |
| Depreciation                                   | 4           | (790,051)                | (490,942)                |
| Other income                                   |             | 733,858                  | 552,531                  |
| <b>Profit for the year before tax</b>          |             | 25,507,043               | 21,643,437               |
| Income tax expense                             | 18          | <u>(4,679,307)</u>       | <u>(3,973,697)</u>       |
| <b>Profit for the year</b>                     |             | 20,827,736               | 17,669,740               |
| Add: other comprehensive income items          |             | -                        | -                        |
| <b>Total comprehensive income for the year</b> |             | <u>20,827,736</u>        | <u>17,669,740</u>        |
|  |             | <u>(JD/ Fills)</u>       | <u>(JD/ Fills)</u>       |
| Basic and diluted earnings per share           |             | <u>0/189</u>             | <u>0/161</u>             |

The attached notes from 1 to 27 form part of these consolidated financial statements

**AFAQ FOR ENERGY**  
**PUBLIC SHAREHOLDING COMPANY**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

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|   | <i>Paid in<br/>capital</i> | <i>Statutory<br/>reserve</i> | <i>Retained<br/>earnings</i> | <i>Total</i>       |
|---|----------------------------|------------------------------|------------------------------|--------------------|
|   | <i>JD</i>                  | <i>JD</i>                    | <i>JD</i>                    | <i>JD</i>          |
| <b>Balance as of 1 January 2016</b>     | 110,000,000                | 8,775,731                    | 20,543,363                   | 139,319,094        |
| Total comprehensive income for the year | -                          | -                            | 20,827,736                   | 20,827,736         |
| Transfer to statutory reserve           | -                          | 2,550,704                    | (2,550,704)                  | -                  |
| Dividends (note 14)                     | -                          | -                            | (15,400,000)                 | (15,400,000)       |
| <b>Balance as of 31 December 2016</b>   | <u>110,000,000</u>         | <u>11,326,435</u>            | <u>23,420,395</u>            | <u>144,746,830</u> |
| <b>Balance as of 1 January 2015</b>     | 110,000,000                | 6,611,387                    | 20,437,967                   | 137,049,354        |
| Total comprehensive income for the year | -                          | -                            | 17,669,740                   | 17,669,740         |
| Transfer to statutory reserve           | -                          | 2,164,344                    | (2,164,344)                  | -                  |
| Dividends (note 14)                     | -                          | -                            | (15,400,000)                 | (15,400,000)       |
| <b>Balance as of 31 December 2015</b>   | <u>110,000,000</u>         | <u>8,775,731</u>             | <u>20,543,363</u>            | <u>139,319,094</u> |

The attached notes from 1 to 27 form part of these consolidated financial statements

**AFAQ FOR ENERGY**  
**PUBLIC SHAREHOLDING COMPANY**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

|   | <u>Note</u> | <u>2016</u><br>JD   | <u>2015</u><br>JD   |
|---|-------------|---------------------|---------------------|
| <b><u>Operating activities</u></b>  |             |                     |                     |
| Profit for the year before tax  |             | 25,507,043          | 21,643,437          |
| <b>Adjustments for:</b>   |             |                     |                     |
| Depreciation and amortization   | 4,6         | 8,677,724           | 7,348,258           |
| Provision for doubtful debts  | 9           | 500,000             | -                   |
| Unrealized loss (gain) of financial assets at fair value through profit or loss |             | 2,250               | (7,250)             |
| Finance costs   |             | 4,204,223           | 4,501,301           |
| Loss from disposal of property and equipment                                    |             | 61,589              | 64,437              |
| Strategic fuel inventory valuation (gain) loss                                  | 7           | (44,495)            | 1,686,804           |
| <b>Working capital adjustments</b>  |             |                     |                     |
| Accounts receivable and cheques under collection                                |             | (12,682,784)        | (646,058)           |
| Inventories   |             | (6,250,279)         | 3,883,014           |
| Other current assets  |             | 345,566             | 225,196             |
| Due from related parties  |             | 3,514,692           | (2,924,056)         |
| Post-dated cheques  |             | (13,413)            | 1,204,458           |
| Due to related parties  |             | (446,153)           | (772,880)           |
| Due to governmental entities  |             | (4,280,000)         | (4,280,000)         |
| Governmental deposits   |             | 9,799,897           | 2,609,772           |
| Accounts payable and other current liabilities                                  |             | 5,189,966           | (475,503)           |
| <b>Net cash flows from operating activities before paid tax</b>                 |             | <b>34,085,826</b>   | <b>34,060,930</b>   |
| Income tax paid   | 18          | (4,028,290)         | (2,913,676)         |
| <b>Net cash flows from operating activities</b>                                 |             | <b>30,057,536</b>   | <b>31,147,254</b>   |
| <b><u>Investing activities</u></b>  |             |                     |                     |
| Purchase of property and equipment and projects in progress                     | 4, 5        | (34,090,041)        | (37,843,101)        |
| Proceeds from sale of property and equipment                                    |             | 177,012             | 77,100              |
| Purchase of financial assets at fair value through profit or loss               |             | (110,000)           | -                   |
| <b>Net cash flows used in investing activities</b>                              |             | <b>(34,023,029)</b> | <b>(37,766,001)</b> |
| <b><u>Financing activities</u></b>  |             |                     |                     |
| Dividends paid  | 14          | (15,400,000)        | (15,400,000)        |
| Loans and Murabaha  |             | 24,786,143          | 1,817,904           |
| Finance cost paid   |             | (4,204,223)         | (4,501,301)         |
| <b>Net cash flows from (used in) financing activities</b>                       |             | <b>5,181,920</b>    | <b>(18,083,397)</b> |
| Increase (decrease) in cash and cash equivalents                                |             | 1,216,427           | (24,702,144)        |
| Cash and cash equivalents at 1 January  |             | (35,397,950)        | (10,695,806)        |
| <b>Cash and cash equivalents at 31 December</b>                                 | 13          | <b>(34,181,523)</b> | <b>(35,397,950)</b> |

The attached notes from 1 to 27 form part of these consolidated financial statements

**(1) GENERAL INFORMATION**

Afaq for Energy PLC was established as a public shareholding company on 5 August 2008 with an authorized and paid capital of JD 5,000,000, divided into 5,000,000 shares with a par value of JD 1 per share. The company has increased its capital several times over the years to become JD 110,000,000 divided into 110,000,000 shares with a par value of JD 1 per share.

The main objectives of the Company is to invest or to participate in the capital of the companies that operate in the energy sector.

Jordan Modern Oil and Fuel Services Company (subsidiary) signed an agreement with the Ministry of Energy and Natural Resources on 20 November 2013 in which the company granted the right of distributing and marketing the oil products in addition to any other oil services authorized in Jordan for a period of ten years from the commercial Operations start date.

The head office of the Company is located in Amman - Hashemite Kingdome of Jordan.

The consolidated financial statements were approved by the board of directors in their meeting held on 9 April 2017

**(2) BASIS OF PREPARATION OF FINANCIAL STATEMENTS**

**(2.1) Basis of preparation**

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards.

The consolidated financial statements have been presented in Jordanian Dinar, which is the functional currency of the Group.

The consolidated financial statements have been prepared under the historical cost convention.

**(2.2) Changes in accounting policies**

The accounting policies used in the preparation of the financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2015 except of implementing the followings amendments:

### **Equity Method in Separate Financial Statements (Amendments to IAS 27 and IFRS 1)**

In August 2014, the IASB amended IAS 27 Separate Financial Statements which restore the option for entities, in the separate financial statements, to account for investments in subsidiaries, associates and joint ventures using the equity method as described in IAS 28 Investments in Associates and Joint Ventures. A consequential amendment was also made to IFRS 1 First-time Adoption of International Financial Reporting Standards. The amendment to IFRS 1 allows a first-time adopter accounting for investments in the separate financial statements using the equity method, to apply the IFRS 1 exemption for past business combinations to the acquisition of the investment.

### **IAS 1 Presentation of Financial Statements – Amendments to IAS 1**

The amendments to IAS 1 include narrow-focus improvements related to:

- Materiality
- Disaggregation and subtotals
- Notes structure
- Disclosure of accounting policies
- Presentation of items of other comprehensive income (OCI) arising from equity accounted investments

### **Investment entities (Amendments to IFRS 10 and IAS 28)**

The amendments address the issues arising in practice in the application of the investment entities consolidation exception and clarify that:

- The exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.
- Subsidiary that is not an investment entity itself and provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value.
- Application of the equity method by a non-investment entity that has an interest in an associate or joint venture that is an investment entity: The amendments to IAS 28 Investments in Associates and Joint Ventures allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.

### **Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortization**

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets.

**Amendments to IFRS 11 *Joint Arrangements: Accounting for Acquisitions of Interests***

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation.

The implementation of the new amendments did not have impact on the Group's financial position or performance.

**(2.3) Basis of consolidation of financial statements**

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries where the Company holds control over the subsidiaries. The control exists when the Company controls the subsidiaries significant and relevant activities and is exposed, or has rights, to variable returns from its involvement with the subsidiaries and has the ability to affect those returns through its power over the subsidiaries. All balances, transactions income, and expenses between the Company and subsidiaries are eliminated.

| Name of the company   | Main activity          | Country of incorporation | Ownership percentage |                   |
|---|------------------------|--------------------------|----------------------|-------------------|
|   |                        |                          | December 31, 2016    | December 31, 2015 |
| Jordan Modern Oil and Fuel Services Company*                | Fuel marketing         | Jordan                   | 100%                 | 100%              |
| Jordan Modern Importing and Exporting Company (Free Zone)** | Mineral oils marketing | Jordan                   | 100%                 | 100%              |
| Jordan Modern Food Trading Company (Lumi) ***               | Commercial             | Jordan                   | 100%                 | 100%              |

\* Jordan Modern Oil and Fuel Services Company was established as a limited liability company on 10 April 2003 and was registered in the Companies Control Department under license number (7842) with an authorized and paid in capital of JD 15,000,000, divided into 15,000,000 shares with a par value of JD 1 per share owned by Afaq for Energy PLC. On 5 September 2006 the Company established a branch in Aqaba Special Economic Zone Authority under license number (1105072802).

The objectives of the Company is to establish, own and manage gas stations , sale of all types of fuel and petroleum products and transporting of crude oil and petroleum products through tankers on the roads, and the import and export of oil and provide fuel services, and wholesale and retail trade in tires.

The Company signed an agreement with the Ministry of Energy and Natural Resources on 20 November 2012 in which the company granted the right of distributing and marketing the oil products in addition to any other oil services authorized in Jordan for a period of ten years from the commercial operations start date. The commercial operations has started in May 2013.

**\*\* Jordan Modern Importing and Exporting Company (Free Zone)** was established as a limited liability company on 23 April 2012 and was registered in the Companies Control Department under license number (1948) with an authorized and paid in capital of JD 100,000, divided into 100,000 shares with a par value of JD 1 per share owned by Afaq for Energy PLC.

The objectives of the Company is import and export and general trade and storage and the purchase and ownership of land and development.

**\*\*\* Jordan Modern Food Trading Company (Lumi)** was established as a limited liability company on 15 July 2012 and was registered in the Companies Control Department under license number (29285) with an authorized and paid in capital of JD 50,000, divided into 50,000 shares with a par value of JD 1 per share owned by Afaq for Energy PLC.

The objectives of the Company is sale of grocery, meat, vegetables , fruits, and other dairy products.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee).
- Exposure, or rights, to variable returns from its involvement with the investee.
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee. The Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee.
- Rights arising from other contractual arrangements.
- The Group's voting rights and potential voting rights.



The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies to conform with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interests
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in OCI to profit or loss.

### **(3) SIGNIFICANT ACCOUNTING POLICIES**

#### **Property and equipment**

Property and equipment (except land) are stated at cost, less accumulated depreciation and any impairment in value. The cost of property, equipment and accumulated depreciation is eliminated from the sale or disposal of property and equipment. Any gain or loss is recognized in the consolidated statement of comprehensive income.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets using annual percentages as follows:

|                        | <u>Annual rate of<br/>depreciation</u> |
|------------------------|--|
| Buildings              | 2%                                     |
| Equipment and tools    | 10-20%                                 |
| Vehicles and tanks     | 15%                                    |
| Computers and systems  | 10-33%                                 |
| Furniture and fixtures | 10%                                    |
| Billboards             | 10-15%                                 |

The useful lives and depreciation methods are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

When the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount and impairment loss is recognized in the consolidated statement of comprehensive income.

### **Projects in progress**

Projects in progress are stated at cost. This includes the cost of materials, direct salaries and wages on the projects and other direct costs.

### **Intangible assets**

Intangible assets are carried at cost less any accumulated amortization. Intangible assets represents the license of oil distribution based on agreement signed with Ministry of Energy and Natural Resources.

Intangible assets are being amortized over the agreement period of ten years from the commercial operation date in May 2013.

### **Inventories**

Inventories are valued at the lower of cost or net realizable value. Cost is determined using the weighted average method.

### **Accounts receivable**

Accounts receivable are recorded at original invoice amount less a provision for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full or part of the amount is no longer probable.

### **Cash and cash equivalents**

For the purpose of cash flow statement, cash and cash equivalents consist of cash on hand, cheques under collection due in one month and cash at banks, less due to bank.

### **Loans and borrowings**

All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable transaction costs, and are subsequently measured at amortized cost using the effective interest method.

Interest is recognized on long term loans during the year in which the income statement is accrued. Interest on long- term loans to finance project under construction is capitalized as part of the cost of these projects.

### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) arising from a past event and the costs to settle the obligation are both probable and able to be reliably measured.

### **Accounts payable and accruals**

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

### **Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

Revenue from sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer when goods are delivered.

Revenue from distribution is recognized when service is provided to customers when goods are delivered.

Revenue from rent is recognized over the term of the rent contract.

Interest revenue is recognized as interest accrues using the effective interest method.

### **Income tax**

Current income tax for the year 2016 is calculated in accordance with the Income Tax Law No. 34 of 2014 and IAS 12 in which this standard states recognition for differed tax arising from the difference between the accounting and tax value of assets and liabilities.

### **Impairment of financial assets**

The Company assesses at each financial position date whether there is any objective evidence that a financial asset or a group of financial assets are impaired. A financial asset or a group of financial assets are considered impaired when there is objective evidence of impairment as a result of one or more events (loss event) that occur after the asset's initial measurement, that will have a direct and reasonably estimated impact on its future cash flows. Permanent impairment indicators could comprise of indications that the borrower or a group of borrowers are facing significant financial difficulties, or neglect, or default in making interest or principal payments, and are likely to be subject to bankruptcy or financial restructuring. Furthermore, permanent impairment indicators exist when observable data indicates the existence of a measurable decrease in estimated cash flows such as changes in the Group's economic conditions due to negligence.

### **Impairment of non-financial assets**

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

### **Foreign currency translation**

Transactions in foreign currencies are recorded at the rates ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rates of exchange ruling at the statement of financial position date. All differences are taken to the consolidated statement of comprehensive income.

### **Offsetting**

Offsetting between financial assets and financial liabilities and presenting the net amount on the consolidated statement of financial position is performed only when there are legally-enforceable rights to offset, the settlement is on a net basis, or the realization of the assets and satisfaction of the liabilities is simultaneous.

### **Segment reporting**

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments which are measured based on the reporting to management and the decision makers in the Group,

A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and return that are different from those of segments operating in other economic environments.

### **Use of Estimates**

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of financial assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the revenues and expenses and the resultant provisions. In particular, considerable judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty and actual results may differ resulting in future changes in such provisions.

#### **(1) Useful life of property and equipment**

The Group's management estimates the useful life for property, plant and equipment for the purpose of calculating depreciation by depending on the expected useful life of these assets. Management reviews the remaining book value and useful life annually. Future depreciation expense is adjusted if management believes that the remaining useful life of the assets differs from previous estimations.

#### **(2) Provision for slow moving inventory**

The Group's management performs an annual study on the ageing and value of inventory and based on the results of the study, a provision is taken against inventory proportional to its ageing and value.

#### **(3) Provision for doubtful debts**

The Group's management reviews the credit limits granted to its customers periodically. When customers do not commit to their obligations to pay, and after the additional grace period granted, and after taking appropriate legal action, a provision is booked against the receivable balance until collected or it will be written off.

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**(4) PROPERTY AND EQUIPMENT**

| 2016                                | Land*              | Buildings         | Vehicles and tanks | Equipment and tools | Computers and systems | Furniture and fixtures | Billboards     | Total              |
|-------------------------------------|--------------------|-------------------|--------------------|---------------------|-----------------------|------------------------|----------------|--------------------|
|                                     | JD                 | JD                | JD                 | JD                  | JD                    | JD                     | JD             | JD                 |
| <b>Cost</b>                         |                    |                   |                    |                     |                       |                        |                |                    |
| Balance at 1 January 2016           | 94,790,164         | 87,034,538        | 20,562,706         | 7,055,916           | 4,265,827             | 1,133,587              | 1,015,808      | 215,858,546        |
| Additions                           | 4,520,000          | 5,081,624         | 3,647,460          | 2,029,516           | 932,886               | 147,371                | 54,121         | 16,412,978         |
| Transfers from projects in progress | 4,951,284          | 2,492,568         | -                  | 43,627              | 41,842                | 5,499                  | -              | 7,534,820          |
| Disposals                           | -                  | (13,604)          | (284,755)          | (78,274)            | (30,539)              | (388)                  | -              | (407,560)          |
| Balance at 31 December 2016         | 104,261,448        | 94,595,126        | 23,925,411         | 9,050,785           | 5,210,016             | 1,286,069              | 1,069,929      | 239,398,784        |
| <b>Accumulated Depreciation</b>     |                    |                   |                    |                     |                       |                        |                |                    |
| Balance at 1 January 2016           | -                  | 7,338,795         | 10,327,245         | 1,915,870           | 2,391,268             | 440,188                | 543,214        | 22,956,580         |
| Charge for the year                 | -                  | 1,702,258         | 2,202,963          | 924,314             | 597,091               | 119,164                | 131,934        | 5,677,724          |
| Disposals                           | -                  | (11,604)          | (131,761)          | (3,604)             | (21,602)              | (388)                  | -              | (168,959)          |
| Balance at 31 December 2016         | -                  | 9,029,449         | 12,398,447         | 2,836,580           | 2,966,757             | 558,964                | 675,148        | 28,465,345         |
| <b>Net book value at</b>            |                    |                   |                    |                     |                       |                        |                |                    |
| <b>31 December 2016</b>             | <u>104,261,448</u> | <u>85,565,677</u> | <u>11,526,964</u>  | <u>6,214,205</u>    | <u>2,243,259</u>      | <u>727,105</u>         | <u>394,781</u> | <u>210,933,439</u> |

\* Land lots owned by Jordan Modern Oil and Fuel Services Company (subsidiary) with a carrying value of JD 48,280,259 are pledged as collateral against the bank loans granted to the Group (note 15).

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| <b>2015</b>                         | <b>Land</b>       | <b>Buildings</b>  | <b>Vehicles and tanks</b> | <b>Equipment and tools</b> | <b>Computers and systems</b> | <b>Furniture and Fixtures</b> | <b>Billboards</b> | <b>Total</b>       |
|-------------------------------------|-------------------|-------------------|---------------------------|----------------------------|------------------------------|-------------------------------|-------------------|--------------------|
|                                     | JD                | JD                | JD                        | JD                         | JD                           | JD                            | JD                | JD                 |
| <b>Cost</b>                         |                   |                   |                           |                            |                              |                               |                   |                    |
| Balance at 1 January 2015           | 81,539,289        | 76,455,340        | 15,866,328                | 5,170,101                  | 3,740,560                    | 1,009,813                     | 963,557           | 184,744,988        |
| Additions                           | 13,250,875        | 9,722,632         | 4,896,711                 | 1,924,358                  | 542,981                      | 123,774                       | 52,251            | 30,513,582         |
| Transfers from projects in progress | -                 | 856,566           | -                         | -                          | -                            | -                             | -                 | 856,566            |
| Disposals                           | -                 | -                 | (200,333)                 | (38,543)                   | (17,714)                     | -                             | -                 | (256,590)          |
| Balance at 31 December 2015         | 94,790,164        | 87,034,538        | 20,562,706                | 7,055,916                  | 4,265,827                    | 1,133,587                     | 1,015,808         | 215,858,546        |
| <b>Accumulated Depreciation</b>     |                   |                   |                           |                            |                              |                               |                   |                    |
| Balance at 1 January 2015           | -                 | 6,092,669         | 8,690,410                 | 1,282,030                  | 1,910,931                    | 333,323                       | 414,012           | 18,723,375         |
| Charge for the year                 | -                 | 1,246,126         | 1,744,378                 | 634,178                    | 487,509                      | 106,865                       | 129,202           | 4,348,258          |
| Disposals                           | -                 | -                 | (107,543)                 | (338)                      | (7,172)                      | -                             | -                 | (115,053)          |
| Balance at 31 December 2015         | -                 | 7,338,795         | 10,327,245                | 1,915,870                  | 2,391,268                    | 440,188                       | 543,214           | 22,956,580         |
| <b>Net book value at</b>            |                   |                   |                           |                            |                              |                               |                   |                    |
| <b>31 December 2015</b>             | <u>94,790,164</u> | <u>79,695,743</u> | <u>10,235,461</u>         | <u>5,140,046</u>           | <u>1,874,559</u>             | <u>693,399</u>                | <u>472,594</u>    | <u>192,901,966</u> |

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Depreciation charge for the year is included in cost of revenue and depreciation expense as follows:

|                      | 2016             | 2015             |
|----------------------|------------------|------------------|
|                      | JD               | JD               |
| Cost of revenue      | 4,887,673        | 3,857,316        |
| Depreciation expense | 790,051          | 490,942          |
|                      | <u>5,677,724</u> | <u>4,348,258</u> |

**(5) PROJECTS IN PROGRESS**

|  | Expected<br>total cost of<br>project | Expected<br>completion<br>date | 2016              | 2015             |
|--|--------------------------------------|--------------------------------|-------------------|------------------|
|  | JD                                   |                                | JD                | JD               |
| Muqablain (Asfuor) fuel station project      | 1,800,000                            | January 2017                   | 1,795,362         | -                |
| Bait Omar restaurant project                 | 719,487                              | February 2017                  | 625,553           | -                |
| Wadi Al Rimam fuel station project           | 705,740                              | March 2017                     | 644,260           | -                |
| The Jordan Vally Potash fuel station project | 1,055,740                            | March 2017                     | 851,438           | -                |
| Al Yadoodeh 2 fuel station project           | 935,492                              | April 2017                     | 164,508           | -                |
| Al Mafraq 2 fuel station project             | 800,000                              | August 2017                    | 549,543           | -                |
| Al Mashare fuel station project              | 1,700,000                            | January 2017                   | 1,683,171         | -                |
| Dead sea 1 fuel station project              | 1,500,000                            | March 2017                     | 1,224,138         | -                |
| Dead sea 2 fuel station project              | 1,000,000                            | February 2017                  | 904,628           | -                |
| Wadi Saqra fuel station project              | 1,000,000                            | January 2017                   | 982,812           | -                |
| Ma'an fuel station project                   | 1,000,000                            | April 2017                     | 808,574           | -                |
| Al Taneeb fuel station project               | 1,312,486                            | April 2017                     | 487,514           | -                |
| Al Madouneh fuel station project             | 1,700,000                            | February 2017                  | 1,603,823         | -                |
| Al Madouneh warehouse project                | 500,000                              | February 2017                  | 414,180           | -                |
| Electric cars chargers project               | 140,000                              | October 2017                   | 101,398           | -                |
| Storage project                              | 4,930,329                            | June 2017                      | 39,672            | -                |
| Arab army station project                    | 3,300,000                            | August 2017                    | 2,804,045         | -                |
| Solar power project                          | 1,812,055                            | October 2017                   | 16,954            | -                |
| Al Hizam 3 fuel station project              | 2,000,000                            | April 2017                     | 1,748,541         | -                |
| Al Abdali fuel station project               | 107,000                              | January 2017                   | 106,470           | -                |
| Irbid fuel station project                   | 1,466,796                            | March 2016                     | -                 | 1,457,350        |
| Tafila Osais fuel station project            | 1,709,747                            | January 2016                   | -                 | 1,299,650        |
| Al Hizam 2 fuel station project              | 1,350,000                            | April 2016                     | -                 | 1,111,376        |
| Al Yadoda fuel station project               | 1,300,000                            | March 2016                     | -                 | 953,292          |
| Zarqa Freezone fuel station project          | 1,000,000                            | April 2016                     | -                 | 698,008          |
| Al Shoabak fuel station project              | 1,200,000                            | June 2016                      | -                 | 583,657          |
| Al Karak fuel station project                | 1,200,000                            | June 2016                      | -                 | 522,762          |
| Al Hoson fuel station project                | 1,300,000                            | August 2016                    | -                 | 479,298          |
| Ajloun fuel station project                  | 1,200,000                            | August 2016                    | -                 | 316,891          |
| Other fuel stations projects                 | -                                    | -                              | 120,479           | 112,536          |
|  |                                      |                                | <u>17,677,063</u> | <u>7,534,820</u> |



Movement on projects in progress was as follows:

|                                      | 2016        | 2015      |
|--------------------------------------|-------------|-----------|
|                                      | JD          | JD        |
| Balance at the beginning of the year | 7,534,820   | 1,061,867 |
| Additions*                           | 17,677,063  | 7,329,519 |
| Transfers to property and equipment  | (7,534,820) | (856,566) |
| Balance at end of the year           | 17,677,063  | 7,534,820 |

- \* The interest of project loans under construction for Jordan Modern Oil and Fuel Services Company (a subsidiary) was capitalized amounting JD 1,227,004 during 2016 (2015: JD 104,168)

#### **(6) INTANGIBLE ASSETS**

Intangible assets represents the value of the license of oil distribution. Jordan Modern Oil and Fuel Services Company (subsidiary) signed an agreement with Ministry of Energy and Natural Resources on 20 November 2013 by which, the company was granted the right of distributing oil products and services for a period of ten years with a market share of 33% for JD 30,000,000. The value of the intangible asset is being amortized over the agreement period of ten years from the commercial operation start date in May 2013.

Movement on intangible asset is as follows:

|                                      | Fuel distribution license |                   |
|--------------------------------------|---------------------------|-------------------|
|                                      | 2016                      | 2015              |
|                                      | JD                        | JD                |
| <b>31 December 2016-</b>             |                           |                   |
| <b>Cost:</b>                         |                           |                   |
| Balance at the beginning of the year | 30,000,000                | 30,000,000        |
| Balance at the end of the year       | 30,000,000                | 30,000,000        |
| <b>Accumulated amortization:</b>     |                           |                   |
| Balance at the beginning of the year | 8,012,596                 | 5,012,596         |
| Amortization for the year            | 3,000,000                 | 3,000,000         |
| Balance at the end of the year       | 11,012,596                | 8,012,596         |
| <b>Net Book Value</b>                | <b>18,987,404</b>         | <b>21,987,404</b> |

**(7) STRATEGIC FUEL INVENTORY**

Based on the agreement signed with the Ministry of Energy and Mineral Resources for the right of distributing and marketing oil products and services, the subsidiary (Jordan Modern Oil and Fuel Services Company) should maintain a strategic inventory during the term of the agreement in order to run the stations continuously.

Movement on fair value of strategic fuel inventory resulting from the revaluation based on fuel prices as on 31 December was as follows:

|                                      | <u>2016</u>      | <u>2015</u>      |
|--------------------------------------|------------------|------------------|
|                                      | JD               | JD               |
| Balance at the beginning of the year | 4,430,595        | 6,117,399        |
| Gains (losses) on revaluation        | 44,495           | (1,686,804)      |
| Balance at the end of the year       | <u>4,475,090</u> | <u>4,430,595</u> |

**(8) INVENTORIES**

|                             | <u>2016</u>       | <u>2015</u>       |
|-----------------------------|-------------------|-------------------|
|                             | JD                | JD                |
| Fuel                        | 8,641,083         | 4,002,636         |
| Oil and lubricants          | 3,804,831         | 3,127,333         |
| Tires and stations supplies | 3,474,729         | 2,789,573         |
| Grocery items               | 682,322           | 433,144           |
|                             | <u>16,602,965</u> | <u>10,352,686</u> |

**(9) ACCOUNTS RECEIVABLE AND CHEQUES UNDER COLLECTION**

|                                       | <u>2016</u>       | <u>2015</u>       |
|---------------------------------------|-------------------|-------------------|
|                                       | JD                | JD                |
| Customers receivables                 | 33,472,190        | 25,544,225        |
| Cheques under collection              | 9,096,919         | 4,353,531         |
| Rent receivables                      | 559,539           | 548,108           |
| Less: allowance for doubtful accounts | (500,000)         | -                 |
|                                       | <u>42,628,648</u> | <u>30,445,864</u> |

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Doubtful debts for which lawsuits more raised against them amounting to JD 2,080,068 as of 31 December 2016. The movement on the allowance for doubtful debts are as follows:

|                           | <u>2016</u>    | <u>2015</u> |
|---------------------------|----------------|-------------|
|                           | JD             | JD          |
| Balance as of 1 January   | -              | -           |
| Additions                 | <u>500,000</u> | <u>-</u>    |
| Balance as of 31 December | <u>500,000</u> | <u>-</u>    |

As at 31 December, the aging of trade receivables is as follows:

|      |                                     | Past due but not impaired |                 |                |               |            |
|------|-------------------------------------|---------------------------|-----------------|----------------|---------------|------------|
|      | Neither past<br>due nor<br>impaired | 1 - 30 days               | 31 – 90<br>days | 91-120<br>days | > 120<br>days | Total      |
|      | JD                                  | JD                        | JD              | JD             | JD            | JD         |
| 2016 | 13,170,416                          | 14,669,431                | 3,550,272       | 3,860,683      | 5,797,778     | 41,048,580 |
| 2015 | 11,827,140                          | 6,294,166                 | 5,028,337       | 1,595,301      | 5,700,920     | 30,445,864 |

Unimpaired trade receivables are expected to be fully recovered based on management judgment.

In the normal course of business, the Group obtains bank guarantees from some customers' on their receivables. The value of the customers' receivables covered by guarantees is JD 8,674,363 as of 31 December 2016 (2015: JD 3,584,000).

**(10) RELATED PARTIES TRANSACTIONS**

The related parties represent the major shareholders and key management personnel of the Group and the companies in which they are the major shareholders. The prices and conditions of these transactions are determined by the Group's management.

**Consolidated statement of financial position:**

|   | 2016             | 2015              |
|---|------------------|-------------------|
|   | JD               | JD                |
| <b>Due from related parties</b>   |                  |                   |
| Developed Crushers Company LTD (sister company)                                       | 2,356,335        | 6,659,753         |
| United Iron and Steel Manufacturing Company PLC (sister company)                      | 3,112,992        | 1,645,323         |
| Advanced Transport and land shipping Services Company LTD (sister company)            | 320,408          | 2,257,238         |
| Jordan Modern International Trade Company LTD (sister company)                        | 4,826            | 86,631            |
| Modern Cement and Mining Company LTD (sister company)                                 | 136,881          | 21,969            |
| Mr. Muin Qadada (Vice Chairman)   | 46,762           | 21,141            |
| Al Bunyan for Cement and Concrete Products Manufacturing Company LTD (sister company) | 18,229           | 54,552            |
| Jordan Modern Ready Mix Concrete Company LTD (sister company)                         | 2,352            | 125,447           |
| Al Manaseer Group for Commercial and Industrial Investments (sister company)          | 1,468,786        | -                 |
| Al Adiyat Agricultural company (sister company)                                       | 4,187            | -                 |
| Distinguished Mining Company (sister company)   | 31,208           | -                 |
| Engineer Ziad Al Manaseer (Chairman)  | 6,191            | -                 |
| Jana for Mining Company (sister company)  | 8,615            | -                 |
| Jordan Modern Advanced Chemical Industries Company LTD. (sister company)              | 549              | -                 |
| Jordan Modern Steel Scrap Company LTD. (sister company)                               | -                | 52,759            |
| Jordan Modern Food Industries Company LTD   | -                | 4,525             |
| Visions for Maintenance & Spare Parts Company (sister company)                        | -                | 102,546           |
| Al Bunyan for Cement and Concrete Products Manufacturing -Aqaba (sister company)      | -                | 1,129             |
|   | <u>7,518,321</u> | <u>11,033,013</u> |

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|   | 2016<br>JD        | 2015<br>JD        |
|---|-------------------|-------------------|
| <b>Due to related parties</b>   |                   |                   |
| Arab Towers Contracting Company LTD (sister company)                                  | 9,649,693         | 11,632,065        |
| Jordan Modern Shipping and Clearance Company LTD (sister company)                     | 109,042           | 141,225           |
| Manaseer for Commercial Services (sister company)                                     | 16,608            | 11,198            |
| Jordan Modern High Technology Company LTD (sister company)                            | 19,033            | 878               |
| Al Adiyat Al Sereea Machinery Trading Company sister company)                         | 3,751,863         | -                 |
| Jordan Modern Food and Industries Company LTD (sister company)                        | 1,000             | -                 |
| Jordan Modern Telecom Company sister company)   | 976               | -                 |
| Manaseer Group for Industrial and Commercial Investments Company LTD (sister company) | -                 | 33,414            |
| Al-Adeyat Al-Sareah Machinery Trading (sister company)                                | -                 | 111,399           |
| Roma Shipping agency Co. (sister company)   | -                 | 3,704             |
| Jordan Modern Advanced Chemical Industries Company LTD (sister company)               | -                 | 41                |
| Mr. Ziad Al Manaseer (Chairman)   | -                 | 60,444            |
|   | <u>13,548,215</u> | <u>11,994,368</u> |
|   | 2016<br>JD        | 2015<br>JD        |
| <b>Due to related parties – Long term*</b>  |                   |                   |
| Arab Towers Contracting Company LTD (sister company)                                  | -                 | 2,000,000         |
| Al Adyat Company for Vehicles Trading   | -                 | -                 |
|   | <u>-</u>          | <u>2,000,000</u>  |

\* These balance are not subject to interest and does not have due date.

**Property and equipment**

The Group purchased property and equipment and have projects in progress with relate parties by JD 23,796,066 as on 31 December 2016 (2015: JD 16,711,051).

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**Consolidated statement of comprehensive income:**

Transactions with related parties are as follows:

|                                 | <u>2016</u><br>JD | <u>2015</u><br>JD |
|---------------------------------|-------------------|-------------------|
| Expenses charged by head office | <u>310,441</u>    | <u>194,914</u>    |
| Oil and fuel sales              | <u>29,362,753</u> | <u>15,732,731</u> |

The Group recognized benefits for Board of Director during 2016.

|                             | <u>2016</u><br>JD | <u>2015</u><br>JD |
|-----------------------------|-------------------|-------------------|
| Board of directors benefits | <u>25,000</u>     | <u>25,000</u>     |

**(11) FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS**

The details are as follows:

|  | <u>2016</u><br>JD | <u>2015</u><br>JD |
|--|-------------------|-------------------|
| <b>Listed financial assets</b>                                     |                   |                   |
| Listed shares  | 24,000            | 26,250            |
| <b>Unlisted financial assets</b>                                   |                   |                   |
| Unlisted shares  | 110,000           | -                 |
| <b>Total financial assets at fair value through profit or loss</b> | <u>134,000</u>    | <u>26,250</u>     |

**(12) OTHER CURRENT ASSETS**

|                       | <u>2016</u><br>JD | <u>2015</u><br>JD |
|-----------------------|-------------------|-------------------|
| Advances to suppliers | 1,577,133         | 2,061,570         |
| Prepaid expenses      | 1,476,934         | 1,502,756         |
| Income tax deposits   | 79,326            | 127,185           |
| Refundable deposits   | 488,497           | 380,889           |
| Others                | 199,817           | 94,873            |
|                       | <u>3,821,707</u>  | <u>4,167,273</u>  |

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**(13) CASH AND CASH EQUIVALENTS**

|   | <u>2016</u>         | <u>2015</u>         |
|---|---------------------|---------------------|
|   | JD                  | JD                  |
| Cash on hand                                | 3,426,919           | 933,221             |
| Cheques with maturities less than one month | 19,224,125          | 17,850,893          |
| Cash at banks                               | 11,159,305          | 825,637             |
|   | <u>33,810,349</u>   | <u>19,609,751</u>   |
| Due to Banks (Note 17)                      | (67,991,872)        | (55,007,701)        |
| Cash and cash equivalents                   | <u>(34,181,523)</u> | <u>(35,397,950)</u> |

**(14) EQUITY**

**STATUTORY RESERVE**

This amount represents appropriations at 10% of net income before income tax during this year and prior years. This reserve is not available for distribution to shareholders.

**DIVIDENDS**

The general assembly approved in its ordinary meeting held on 18 April 2016, the distribution of cash dividends amounted to JD 15,400,000 representing 14% of the paid in capital against 2015 profit (2014: JD 15,400,000 representing 14% of the paid in capital against 2014 profits).

**(15) LOANS AND MURABAHA**

|  | <u>2016</u>       |                   | <u>2015</u>       |                  |
|--|-------------------|-------------------|-------------------|------------------|
|  | Short term        | Long term         | Short term        | Long term        |
|  | JD                | JD                | JD                | JD               |
| Capital Bank of Jordan of Jordan loans   | 255,510           | 894,090           | 2,209,793         | 187,500          |
| Societe Generale Bank Jordan loans       | 4,727,203         | -                 | 6,027,855         | -                |
| Arab Jordan Investment Bank loans        | 2,491,992         | 5,592,559         | 4,566,406         | 4,292,418        |
| Jordan Kuwait Bank loans                 | 13,000,000        | -                 | 1,318,290         | -                |
| Standard Chartered Bank loan             | 10,634,998        | 12,593,184        | -                 | -                |
| Islamic International Arab Bank Murabaha | 6,405,716         | -                 | 9,682,159         | 3,524,688        |
|  | <u>37,515,419</u> | <u>19,079,833</u> | <u>23,804,503</u> | <u>8,004,606</u> |

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Summary of the details and terms of the loans granted above is as follows:

|  | Credit limit<br>ceiling | Monthly<br>instalment | Interest rate | First instalment<br>date | Last<br>instalment<br>date |
|--|-------------------------|-----------------------|---------------|--------------------------|----------------------------|
|  | JD                      | JD                    | JD            | JD                       | JD                         |
| <b><u>Capital Bank loans:</u></b>                      |                         |                       |               |                          |                            |
| First Capital Bank loan                                | 539,000                 | 14,910                | JD            | 20 February<br>2017      | 20 February<br>2020        |
| Second Capital Bank loan                               | 110,000                 | 2,750                 | JD            | 18 July 2017             | 18 October<br>2020         |
| Third Capital Bank loan                                | 500,000                 | 12,500                | JD            | 30 July 2017             | 30 October<br>2020         |
| <b><u>Standard Chartered Bank Loan</u></b>             | 31,905,000              | 966,818               | USD           | 28 April 2016            | 29 November<br>2018        |
| <b><u>Societe Generale Bank loan</u></b>               |                         |                       |               |                          |                            |
| First Societe Generale Bank loan                       | 2,768,628               | 70,313                | JD            | 28 January<br>2018       | 28 December<br>2020        |
| Second Societe Generale Bank loan                      | 1,194,575               | 48,965                | JD            | 28 January<br>2018       | 28 December<br>2020        |
| <b><u>Arab Jordan Investment Bank loans:</u></b>       |                         |                       |               |                          |                            |
| First Arab Jordan Investment Bank loan                 | 1,250,000               | 26,041                | JD            | 13 May 2016              | 13 April 2020              |
| Second Arab Jordan Investment Bank loan                | 2,850,000               | 79,166                | JD            | 28 July 2016             | 28 June 2019               |
| Third Arab Jordan Investment Bank loan                 | 2,167,966               | 45,165                | JD            | 31 October<br>2016       | 10 September<br>2017       |
| Fourth Arab Jordan Investment Bank loan                | 2,750,000               | 57,291                | JD            | 30 November<br>2016      | 31 October<br>2020         |
| <b><u>Jordan Kuwait Bank loan</u></b>                  | 13,000,000              | One<br>installment    | JD            | -                        | 30 January<br>2017         |
| <b><u>Islamic International Arab Bank Murabaha</u></b> |                         |                       |               |                          |                            |
| First Islamic International Arab Bank<br>Murabaha      | 6,670,749               | 185,298               | JD            | 30 July 2015             | 30 June 2017               |
| Second Islamic International Arab Bank<br>Murabaha     | 2,825,822               | 201,075               | JD            | 27 January<br>2016       | 27 December<br>2017        |
| Third Islamic International Arab Bank<br>Murabaha      | 1,416,822               | 118,055               | JD            | 26 October<br>2016       | 6 September<br>2017        |
| Fourth Islamic International Arab Bank<br>Murabaha     | 1,718,595               | 143,216               | JD            | 26 November<br>2016      | 6 October<br>2017          |

These loans are secured by a first degree mortgage on properties owned by Jordan Modern Oil and Fuel Services Company (subsidiary) with a carrying value of JD 48,280,259 2015: JD 41,483,820), as well as the personal guarantee of the Chairman of the Board.



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The interest rates on loans in JD ranges (4.5-7%) and the interest rate on loans in USD (LIBOR +1.02).

The aggregate amounts of annual principal maturities of long term loans and Murabaha are as follows:

| Year | JD                |
|------|-------------------|
| 2018 | 12,593,184        |
| 2019 | 2,864,187         |
| 2020 | 3,622,462         |
|      | <u>19,079,833</u> |

**(16) DUE TO GOVERNMENTAL ENTITIES**

This item represents the balance owed to Ministry of Energy and Natural Resources by Jordan Modern Oil and Fuel Services Company (subsidiary) related to the value of the fuel distribution license amounting to JD 30,000,000, were the Company signed an agreement with the Ministry of Energy and Natural Resources on 20 November 2012 in which the Company was granted the right of distributing oil products and services for a period of ten years with a market value of JD 30,000,000. Down payment of JD 8,600,000 was paid in 2013 and the remaining balance amounting to JD 21,400,000 was divided to five equal annual installments of JD 4,280,000 each subject to an annual interest rate of 2.5%.

Details of amounts due to governmental entities are as follows:

|  | 2016<br>JD       | 2015<br>JD       |
|--|------------------|------------------|
| Due to Ministry of Energy and National Resources | 4,280,000        | 8,560,000        |
| Less: short term portion                         | <u>4,280,000</u> | <u>4,280,000</u> |
| Long term portion                                | <u>-</u>         | <u>4,280,000</u> |

**(17) DUE TO BANKS**

This item represents the utilized balances of the overdraft credit facilities granted to the Jordan Modern Company for Oil and Gas Services (subsidiary) by banks, the details are as follows:

|                             |               | Balance as on     |                   |
|-----------------------------|---------------|-------------------|-------------------|
|                             | Ceiling<br>JD | 2016<br>JD        | 2015<br>JD        |
| Capital Bank                | 19,000,000    | 21,304,444        | 14,238,559        |
| Societe Generale Bank       | 2,100,000     | 2,114,395         | 2,145,595         |
| Arab Jordan Investment Bank | 20,000,000    | 19,259,213        | 12,058,690        |
| Jordan Kuwait Bank          | 10,000,000    | 11,310,364        | 8,773,625         |
| Arab Bank                   | 10,000,000    | 2,932,179         | 10,832,576        |
| Etihad Bank                 | 12,000,000    | 11,071,277        | 6,958,656         |
|                             |               | <u>67,991,872</u> | <u>55,007,701</u> |

These facilities are secured by a first degree mortgage bond on the properties of Jordan Modern Company for Oil and Gas Services (subsidiary) in addition to the guarantee of the Chairman of the Board.

The interest rates on due to bank in JD ranges from 6.5% to 8%.

**(18) INCOME TAX**

Movement on income tax provision is as follows:

|                                      | 2016<br>JD  | 2015<br>JD  |
|--------------------------------------|-------------|-------------|
| Balance at the beginning of the year | 2,863,657   | 1,803,636   |
| Income tax paid                      | (4,028,290) | (2,913,676) |
| Income tax charge for the year*      | 4,679,307   | 3,973,697   |
| Balance at the ending of the year    | 3,514,674   | 2,863,657   |

\* Income tax appearing in the consolidated statement of comprehensive income represents the following:

|                                 | 2016<br>JD | 2015<br>JD |
|---------------------------------|------------|------------|
| Income tax expense for the year | 4,679,307  | 3,973,697  |

The income tax is calculated for the year ended 31 December 2016 and 2015 in accordance with the Income Tax Law No. (34) of 2014.

**Afaq For Energy:**

The Company reached a final settlement with the Income and Sales Tax Department for the year 2014. The Company has submitted its income tax declaration for the years 2010 to 2015 and has not been reviewed by the Income and Sales Tax Department up to the date of these consolidated financial statements.

**Jordan Modern Oil and Fuel Services Company (subsidiary):**

The Company reached a final settlement with the Income and Sales Tax Department up to the year 2010. The company submitted its income tax declaration for the years 2015 to 2015 but the final acceptance was not reached to the date of these consolidated financial statements.

The branch in Aqaba Special Economic Zone reached a final settlement with Income and Sales Tax Department up to 2014, and submitted the income tax declaration for the year 2015. The Income and Sales Tax Department has not reviewed its records up to the date of these consolidated financial statements.

**Jordan Modern Food Trading Company (subsidiary):**

The company reached a final settlement with the Income Tax Department for the years from 2013 to 2014 and the company submitted its income tax declaration for the years 2012 to 2015 and has not been reviewed by the Income Tax Department up to the date of these consolidated financial statements.

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**Jordan Modern Importing and Exporting Company (free zone) (subsidiary):**

The company submitted its income tax declaration for the years 2012 to 2015 and has not been reviewed by the Income and Sales Tax Department up to the date of these consolidated financial statements.

Reconciliation between taxable profit and accounting profit is as follows:

|  | Jordan Modern<br>Oil and Fuel<br>Services<br>Company -<br>Amman<br>JD | Jordan Modern<br>Oil and Fuel<br>Services<br>Company -<br>Aqaba<br>JD | Jordan<br>Modern Food<br>Trading<br>Company<br>JD    | Jordan<br>Modern<br>Importing and<br>Exporting<br>Company*<br>JD | Afaq For<br>Energy<br>JD | Total<br>JD |
|--|---|---|--|--|--------------------------|-------------|
| <b>2016</b>                            |   |   |  |  |                          |             |
| Accounting Profit                      | 23,010,619  | 1,389,311   | 101,823  | 1,046,864  | (41,574)                 | 25,507,043  |
| Non- taxable income                    | (44,495)  | -   | -  | (1,046,864)  | -                        | (1,091,359) |
| Differences from depreciation rates on |   |   |  |  |                          |             |
| Property and equipment                 | -   | -   | -  | -  | -                        | -           |
| Real estate tax                        | 130,410   | -   | -  | -  | -                        | 130,410     |
| Non- taxable expenses                  | 502,250   | -   | -  | -  | -                        | 502,250     |
| Taxable profit                         | 23,598,784  | 1,389,311   | 101,823  | -  | (41,574)                 | 25,048,344  |
| Income tax provision                   | 4,589,477   | 69,466  | 20,364   | -  | -                        | (4,679,307) |
| Effective income tax rate              | 19,51%  | 5%  | 20%  | -  | -                        | -           |
| Statuary income tax rate               | 20%   | 5%  | 20%  | -  | 20%                      | -           |
|  | Jordan Modern<br>Oil and Fuel<br>Services<br>Company -<br>Amman<br>JD | Jordan Modern<br>Oil and Fuel<br>Services<br>Company -<br>Aqaba<br>JD | Jordan<br>Modern<br>Food<br>Trading<br>Company<br>JD | Jordan<br>Modern<br>Importing and<br>Exporting<br>Company*<br>JD | Afaq For<br>Energy<br>JD | Total<br>JD |
| <b>2015</b>                            |   |   |  |  |                          |             |
| Accounting Profit                      | 19,541,471  | 1,349,015   | 73,062   | 734,112  | (54,223)                 | 21,643,437  |
| Non- taxable income                    | (7,250)   | -   | -  | (734,112)  | -                        | (741,362)   |
| Differences from depreciation rates on |   |   |  |  |                          |             |
| Property and equipment                 | (1,437,965)   | -   | -  | -  | -                        | (1,437,965) |
| Real estate tax                        | 96,506  | -   | -  | -  | -                        | 96,506      |
| Non- taxable expenses                  | 1,747,545   | -   | -  | -  | -                        | 1,747,545   |
| Taxable profit                         | 19,940,307  | 1,349,015   | 73,062   | -  | (54,223)                 | 21,308,161  |
| Income tax provision                   | 3,891,555   | 67,450  | 14,692   | -  | -                        | 3,973,697   |
| Effective income tax rate              | 19,91%  | 5%  | 20%  | -  | -                        | -           |
| Statuary income tax rate               | 20%   | 5%  | 20%  | -  | 20%                      | -           |

\* No income tax was calculated on the profits of Jordan Modern Importing and Exporting Company as it is registered in free zone and is 100% exempt from tax.

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**(19) ACCOUNTS PAYABLE AND OTHER CURRENT LIABILITIES**

|                                   | 2016              | 2015              |
|-----------------------------------|-------------------|-------------------|
|                                   | JD                | JD                |
| Trade payables                    | 9,936,604         | 7,537,665         |
| Advances from customers           | 755,687           | 2,824,057         |
| Sales tax                         | 1,722,819         | 1,443,262         |
| Accrued expenses                  | 124,066           | 131,717           |
| Jordan universities fee provision | 69,762            | 69,762            |
| Unpaid dividends                  | 86,249            | 98,084            |
| Social security                   | 126,837           | 97,064            |
|                                   | <u>12,822,024</u> | <u>12,201,611</u> |

**(20) REVENUES**

|                             | 2016               | 2015               |
|-----------------------------|--------------------|--------------------|
|                             | JD                 | JD                 |
| Fuel and oil sales          | 752,392,283        | 761,795,264        |
| Fuel transportation revenue | 10,899,391         | 9,377,974          |
| Rental revenue              | 1,446,775          | 1,218,904          |
| Grocery sales               | 6,410,985          | 4,433,105          |
|                             | <u>771,149,434</u> | <u>776,825,247</u> |

**(21) GENERAL AND ADMINISTRATIVE EXPENSES**

|  | 2016             | 2015             |
|--|------------------|------------------|
|  | JD               | JD               |
| Salaries and wages                     | 2,399,763        | 1,832,435        |
| Advertisements                         | 285,118          | 122,625          |
| Head office charges                    | 310,441          | 194,914          |
| Rent                                   | 297,829          | 152,231          |
| Professional fees                      | 77,432           | 82,060           |
| Vehicles expenses                      | 151,661          | 167,116          |
| Water, electricity and telephone       | 490,389          | 161,822          |
| Registration, licenses and stamps fees | 380,771          | 216,283          |
| Land mortgage fees                     | 56,674           | 221,584          |
| Training travel and accommodation      | 84,023           | 59,884           |
| Rewards and commissions                | -                | 54,091           |
| Donations                              | 55,492           | 67,428           |
| Stationary and printing                | 12,662           | 15,228           |
| Hospitality                            | 37,420           | 57,470           |
| Maintenance and fuel                   | 64,467           | 51,317           |
| Consumable tools                       | 11,581           | 7,393            |
| Board members benefits                 | 25,000           | 25,000           |
| Others                                 | 132,053          | 61,966           |
|  | <u>4,872,776</u> | <u>3,550,847</u> |

**(22) SEGMENT INFORMATION**

For management purposes, the Group is organized into three major business segments in accordance with the reports sent to chief operating decision maker:

- Oil and Fuel.
- Import and Export.
- Food trading

These segments information are detailed below:

|  | Oil and<br>Fuel | Import and<br>Export | Food<br>Trading | Afaq     | Total         |
|--|-----------------|----------------------|-----------------|----------|---------------|
|  | JD              | JD                   | JD              | JD       | JD            |
| <b>For the year ended 31 December 2016</b> |                 |                      |                 |          |               |
| <b><u>Revenue-</u></b>                     |                 |                      |                 |          |               |
| Sales                                      | 754,862,652     | 9,875,797            | 6,410,985       | -        | 771,149,434   |
| Cost of sales                              | (721,934,928)   | (8,635,334)          | (5,438,937)     | -        | (736,009,199) |
| Gross profit                               | 32,927,724      | 1,240,463            | 972,048         | -        | 35,140,235    |
| <b><u>Segments results-</u></b>            |                 |                      |                 |          |               |
| Profit (loss) before tax                   | 24,399,930      | 1,046,864            | 101,823         | (41,574) | 25,507,043    |
| <b><u>Other segments information-</u></b>  |                 |                      |                 |          |               |
| Administrative expenses                    | (3,639,765)     | (88,886)             | (1,102,551)     | (41,574) | (4,872,776)   |
| Finance costs                              | (4,094,523)     | (105,167)            | (4,533)         | -        | (4,204,223)   |
| Allowance for doubtful accounts            | (500,000)       | -                    | -               | -        | (500,000)     |
| Other income                               | 246,901         | 25,511               | 461,446         | -        | 733,858       |
| Depreciation                               | (540,407)       | (25,057)             | (224,587)       | -        | (790,051)     |
| Capital expenditures                       | 33,654,988      | 3,332                | 431,721         | -        | 34,090,041    |

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|  | Oil and<br>Fuel | Import and<br>Export | Food<br>Trading | Afaq | Total         |
|--|-----------------|----------------------|-----------------|------|---------------|
|  | JD              | JD                   | JD              | JD   | JD            |
| <b>For the year ended 31 December<br/>2015</b> |                 |                      |                 |      |               |
| <b><u>Revenue-</u></b>                         |                 |                      |                 |      |               |
| Sales  | 762,956,872     | 9,435,270            | 4,433,105       | -    | 776,825,247   |
| Cost of sales                                  | (734,176,970)   | (8,677,120)          | (4,337,161)     | -    | (747,191,251) |
| Gross profit                                   | 28,779,902      | 758,150              | 95,944          | -    | 29,633,996    |

**Segments results-**

|                          |            |         |        |          |            |
|--------------------------|------------|---------|--------|----------|------------|
| Profit (loss) before tax | 20,890,486 | 734,112 | 73,062 | (54,223) | 21,643,437 |
|--------------------------|------------|---------|--------|----------|------------|

**Other segments information-**

|                         |             |          |           |          |             |
|-------------------------|-------------|----------|-----------|----------|-------------|
| Administrative expenses | (3,211,029) | (551)    | (285,044) | (54,223) | (3,550,847) |
| Finance costs           | (4,438,749) | (59,242) | (3,310)   | -        | (4,501,301) |
| Other income            | 212,245     | 35,755   | 304,531   | -        | 552,531     |
| Depreciation            | (451,883)   | -        | (39,059)  | -        | (490,942)   |
| Capital expenditures    | 37,578,984  | 11,896   | 252,221   | -        | 37,843,101  |

|  | Oil and<br>Fuel | Import and<br>Export | Food<br>Trading | Afaq | Eliminations | Total |
|--|-----------------|----------------------|-----------------|------|--------------|-------|
|  | JD              | JD                   | JD              | JD   | JD           | JD    |

**As of 31 December 2016**

**Assets and liabilities-**

|                     |             |           |           |             |               |             |
|---------------------|-------------|-----------|-----------|-------------|---------------|-------------|
| Segment assets      | 310,300,056 | 7,811,795 | 2,559,604 | 156,048,198 | (120,130,676) | 356,588,986 |
| Segment liabilities | 205,260,336 | 4,173,279 | 2,372,438 | 11,301,008  | (11,264,905)  | 211,842,156 |

**As of 31 December 2015**

**Assets and liabilities**

|                     |             |           |           |             |              |             |
|---------------------|-------------|-----------|-----------|-------------|--------------|-------------|
| Segment assets      | 249,589,716 | 6,110,460 | 1,887,614 | 142,900,721 | (97,998,889) | 302,489,622 |
| Segment liabilities | 164,290,715 | 3,518,808 | 1,782,267 | 907,930     | (7,329,192)  | 163,170,528 |

**(23) CONTINGENT LIABILITIES**

**Bank Guarantees**

As of the date of financial statements, the Group is has a contingent liabilities in the form of bank guarantees amounting to JD 8,085,953 (2015 JD 9,373,701) which include a guarantee issued in favor of the Ministry of Energy and Mineral Resources amounting to JD 4,601,000.

**Legal cases**

There is a number of legal cases raised against Jordan Modern Oil and Fuel Services Company (subsidiary) in the normal course of business amounting to JD 409,711 (2015: JD 376,546). According to the Group's management and legal advisor, no material liability will arise as a result of these lawsuits.

**Capital expenditures**

The Group contracted with related parties to construct projects in progress of gas stations. The expected remaining cost to complete these projects is JD 10,461,745 as of 31 December 2016 (2015: JD 4,191,723).

**(24) FAIR VALUE OF FINANCIAL INSTRUMENTS**

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of cash and bank balances, trade receivable, cheques under collection, due from related parties and other current assets. Financial liabilities consist of due to banks, loans and murabaha, trade payables, postdated cheques, government deposits, amounts due to government, amounts due to related parties and other current liabilities.

The fair values of financial instruments are not materially different from their carrying values.

**(25) RISK MANAGEMENT**

**Interest rate risk**

The Group is exposed to interest rate risk on its interest bearing assets and liabilities (due to banks and loans).

The following table demonstrates the sensitivity of the statement of comprehensive income to reasonably possible changes in interest rates, with all other variables held constant.

The sensitivity of the statement of comprehensive income is the effect of the assumed changes in interest rates on the Group's profit for one year, based on the floating rate financial assets and financial liabilities held at 31 December:

|             |                                     |  |
|-------------|-------------------------------------|--|
| <b>2016</b> | <u>Increase<br/>in basis points</u> | <u>Effect on profit<br/>for the year</u> |
| JD          | 100                                 | 1,245,871                                |
|             | <u>Decrease<br/>in basis points</u> | <u>Effect on profit<br/>for the year</u> |
| JD          | 100                                 | (1,245,871)                              |
| <b>2015</b> | <u>Increase<br/>in basis points</u> | <u>Effect on profit<br/>for the year</u> |
| JD          | 100                                 | 868,168                                  |
|             | <u>Decrease<br/>in basis points</u> | <u>Effect on profit<br/>for the year</u> |
| JD          | 100                                 | (868,168)                                |

**Credit risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Group seeks to limit its credit risk with respect to banks by only dealing with reputable banks and with respect to customers by setting credit limits for individual customers and monitoring outstanding receivables.

The Group provides its services to a large number of customers. Top 10 customers accounts for 25% of outstanding trade receivables at 31 December 2016 (2015: 29%).

**Liquidity risk**

The Group limits its liquidity risk by ensuring adequate financing is available from Banks facilities.

The table below summarizes the maturities of the Group's undiscounted financial liabilities at 31 December.



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|   | Less than<br>3 months | 3 to 12<br>months | From 1 to 5<br>years | Total              |
|---|-----------------------|-------------------|----------------------|--------------------|
|   | JD                    | JD                | JD                   | JD                 |
| <b>2016-</b>                                  |                       |                   |                      |                    |
| Trade payables and other current liabilities  | 12,822,024            | -                 | -                    | 12,822,024         |
| Due to related parties                        | 13,548,215            | -                 | -                    | 13,548,215         |
| Due to banks                                  | 67,991,872            | -                 | -                    | 67,991,872         |
| Loans and Murabaha                            | -                     | 40,187,139        | 23,311,809           | 63,498,948         |
| Due to Jordan Petroleum Refinery Company Ltd. | 19,260,551            | -                 | -                    | 19,260,551         |
| Governmental deposits                         | 30,710,248            | -                 | -                    | 30,710,248         |
| Post dated cheques                            | -                     | 3,119,320         | -                    | 3,119,320          |
| Due to governmental entities                  | -                     | 4,280,000         | -                    | 4,280,000          |
| <b>Total</b>                                  | <b>144,332,910</b>    | <b>47,586,459</b> | <b>23,311,809</b>    | <b>215,231,178</b> |
|   |                       |                   |                      |                    |
|   | Less than<br>3 months | 3 to 12<br>months | From 1 to 5<br>years | Total              |
|   | JD                    | JD                | JD                   | JD                 |
| <b>2015 -</b>                                 |                       |                   |                      |                    |
| Trade payables and other current liabilities  | 12,201,611            | -                 | -                    | 12,201,611         |
| Due to related parties                        | 11,994,368            | -                 | 2,000,000            | 13,994,368         |
| Due to banks                                  | 55,007,701            | -                 | -                    | 55,007,701         |
| Loans and Murabaha                            | -                     | 24,479,167        | 8,227,889            | 32,707,056         |
| Due to Jordan Petroleum Refinery Company Ltd. | 14,690,998            | -                 | -                    | 14,690,998         |
| Governmental deposits                         | 20,910,351            | -                 | -                    | 20,910,351         |
| Post dated cheques                            | -                     | 3,132,733         | -                    | 3,132,733          |
| Due to governmental entities                  | -                     | 4,387,000         | 4,387,000            | 8,774,000          |
| <b>Total</b>                                  | <b>114,805,029</b>    | <b>31,998,900</b> | <b>14,614,889</b>    | <b>161,418,818</b> |

**Currency risk**

Most of the Group's transactions are in Jordanian Dinars, US Dollars. The Jordanian Dinar is pegged to the US Dollar (USD 1.41 for 1 JD). Accordingly, the Group is not exposed to significant currency risk.

**(26) CAPITAL MANAGEMENT**

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it in light of changes in business conditions.

Capital comprises paid-in capital, statutory reserve and retained earnings and is measured at JD 144,746,830 as at 31 December 2016 (2015: JD 139,319,094).

**(27) STANDARDS ISSUED BUT NOT YET EFFECTIVE**

**IFRS 9 Financial Instruments**

During July 2014, the IASB issued IFRS 9 “Financial Instruments” with all the three phases. IFRS 9 sets out the requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. IFRS 9 replaces IAS 39 “Financial Instruments: Recognition and Measurement”. The Company has implemented the first phase of IFRS 9 as issued during 2009. The date of initial implementation of the first phase of IFRS 9 was 1 January 2011. The new version of IFRS 9 will be implemented at the mandatory date on 1 January 2018, which will have an impact on the recognition and measurement of financial assets.

**IFRS 16 Leases**

During January 2016, the IASB issued IFRS 16 “Leases” which sets out the principles for the recognition, measurement, presentation and disclosure of leases.

IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

IFRS 16 introduced a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments.

The new standard will be effective for annual periods beginning on or after 1 January 2019. Early application is permitted.

**IFRS 15 Revenue from Contracts with Customers**

IFRS 15 specifies the accounting treatment for all revenue arising from contracts with customers. It applies to all entities that enter into contracts to provide goods or services to their customers, unless the contracts are in the scope of other IFRSs, such as IAS 17 Leases. IFRS 15 supersedes IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers; and SIC-31 Revenue—Barter Transactions Involving Advertising Services. The standard is effective for annual periods beginning on or after 1 January 2018, and early adoption is permitted.

#### **IAS 7 Disclosure Initiative – Amendments to IAS 7**

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. On initial application of the amendment, entities are not required to provide comparative information for preceding periods. The amendments will be effective for annual periods beginning on or after 1 January 2017, with early application permitted. The application of amendments will result in adding limited amount of disclosure information.

#### **IFRS 2 Classification and Measurement of Share-based Payment Transactions - Amendments to IFRS 2**

The IASB issued amendments to IFRS 2 Share-based Payment that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

Entities may apply the amendments prospectively and are effective for annual periods beginning on or after 1 January 2018, with early application permitted.

#### **Amendments to IFRS 4 Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts**

In September 2016, the IASB issued amendments to IFRS 4 to address issues arising from the different effective dates of IFRS 9 and the upcoming new insurance contracts standard (IFRS 17). The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, a temporary exemption from implementing IFRS 9 to annual periods beginning before 1 January 2021 at latest and an overlay approach that allows an entity applying IFRS 9 to reclassify between profit or loss and other comprehensive income an amount that results in the profit or loss at the end of the reporting period for the designated financial assets being the same as if an entity had applied IAS 39 to these designated financial assets.

**Transfers of Investment Property (Amendments to IAS 40)**

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use.

Entities should apply the amendments prospectively and effective for annual periods beginning on or after 1 January 2018. Early application of the amendments is permitted and must be disclosed.

**IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration**

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognises the nonmonetary asset or non-monetary liability arising from the advance consideration. Entities may apply the amendments on a fully retrospective or prospective basis. The new interpretation will be effective for annual periods beginning on or after 1 January 2018. Early application of interpretation is permitted and must be disclosed.

**(28) COMPARATIVE FIGURES**

Some of 2015 comparative figures were reclassified to correspond with 31 December 2016 presentation. The reclassification has no effect on the profit and equity of the year 2015.