à LEERIN X

\*البدمها في البرعمر

عمّان 2018/04/16

السادة المحترمين،

هيئة الأوراق المالية،

عمان.

3/2/500

الموضوع: التقرير السنوي 2017

تحية وإحتراماً ويعد،

لاحقاً لكتابنا رقم 1/80/522 بتاريخ 2018/03/28 يَسُرنا أن نرفق لكم CD التقرير السنوي المفصل لعام2017.

وتفضلوا بقبول فائق الإحترام،،،

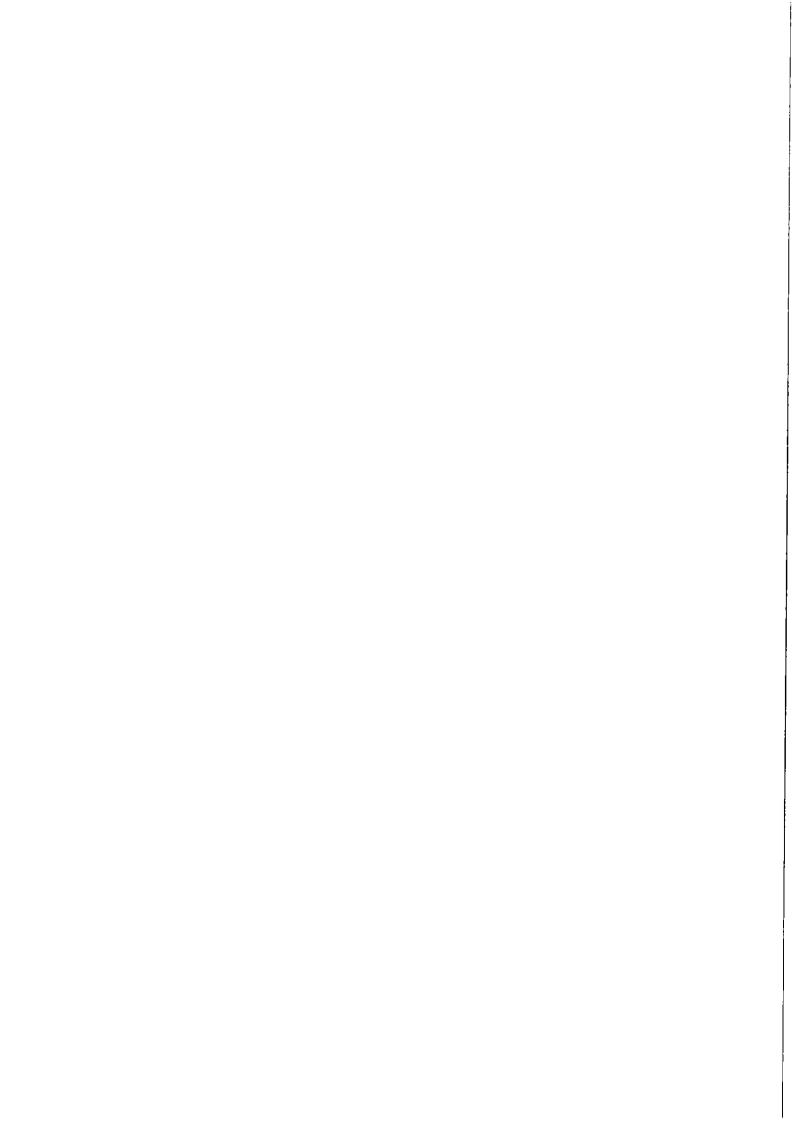
شركة التأمين الأردنية ش م.ع

هيئة الأوراق المالية الدائدة الإدارية رالديوان .

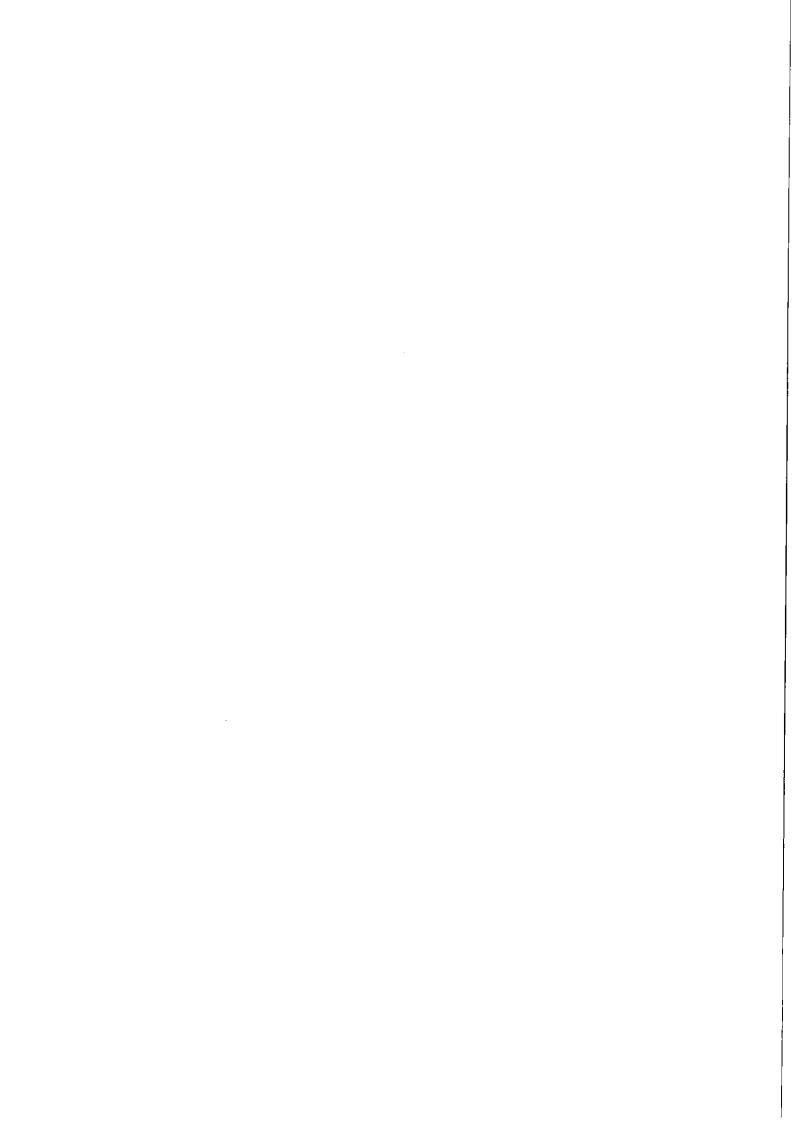
شرعة التأمين الأردنية Jordan Insurance Company إلَّهُ إِلَّهُ You can rely on us

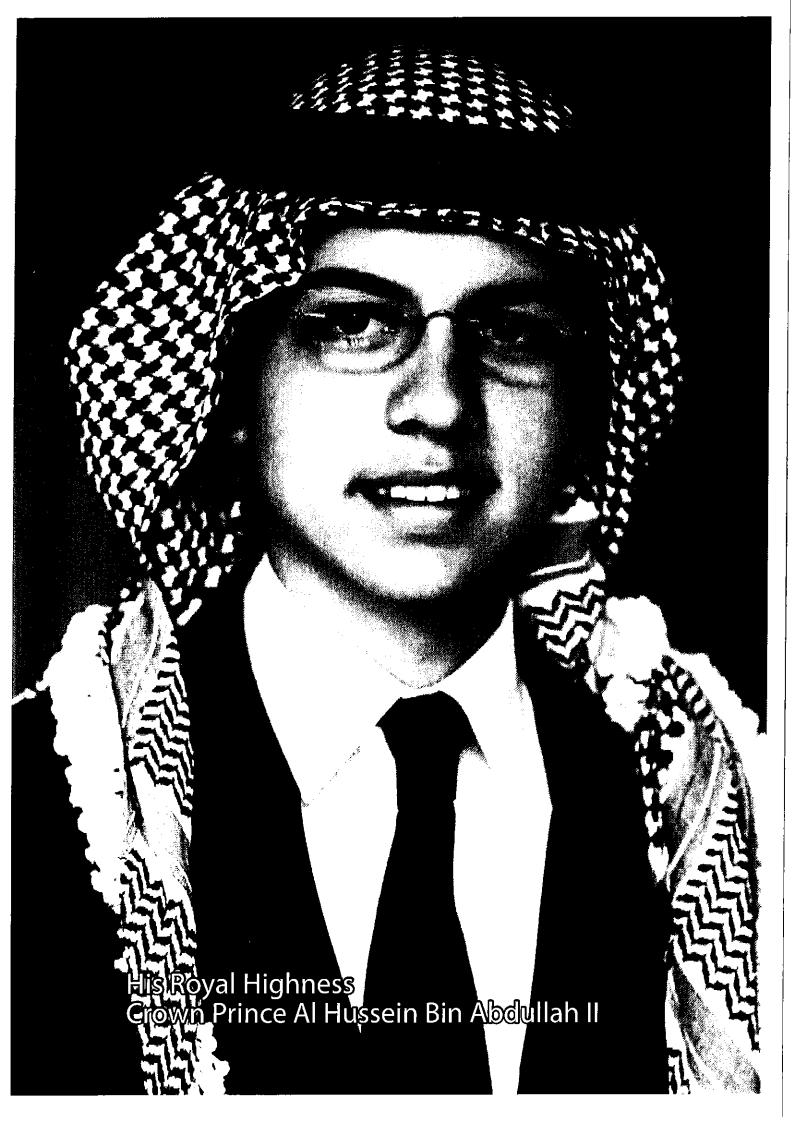
## 66 Years

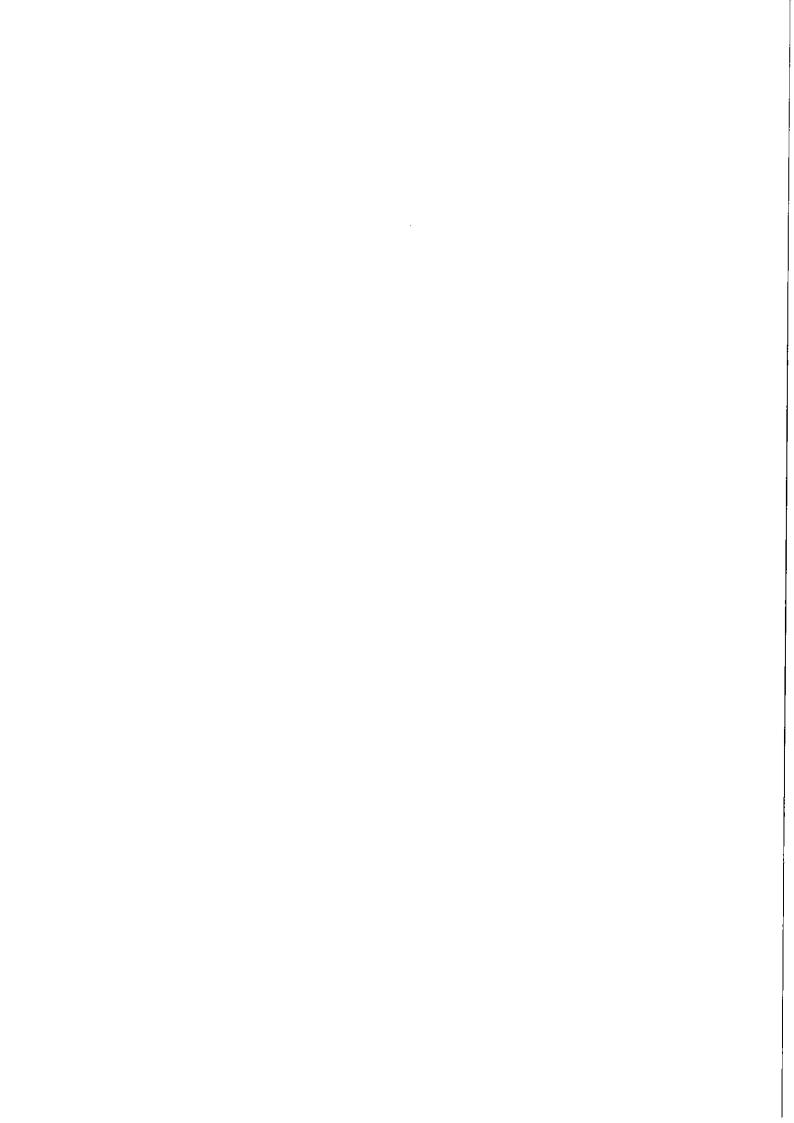
# Letter from the Chairman11Branches14Board of Directors15Income Statement Information16Financial Statements19Notes to Financial Statements36













## WINNER

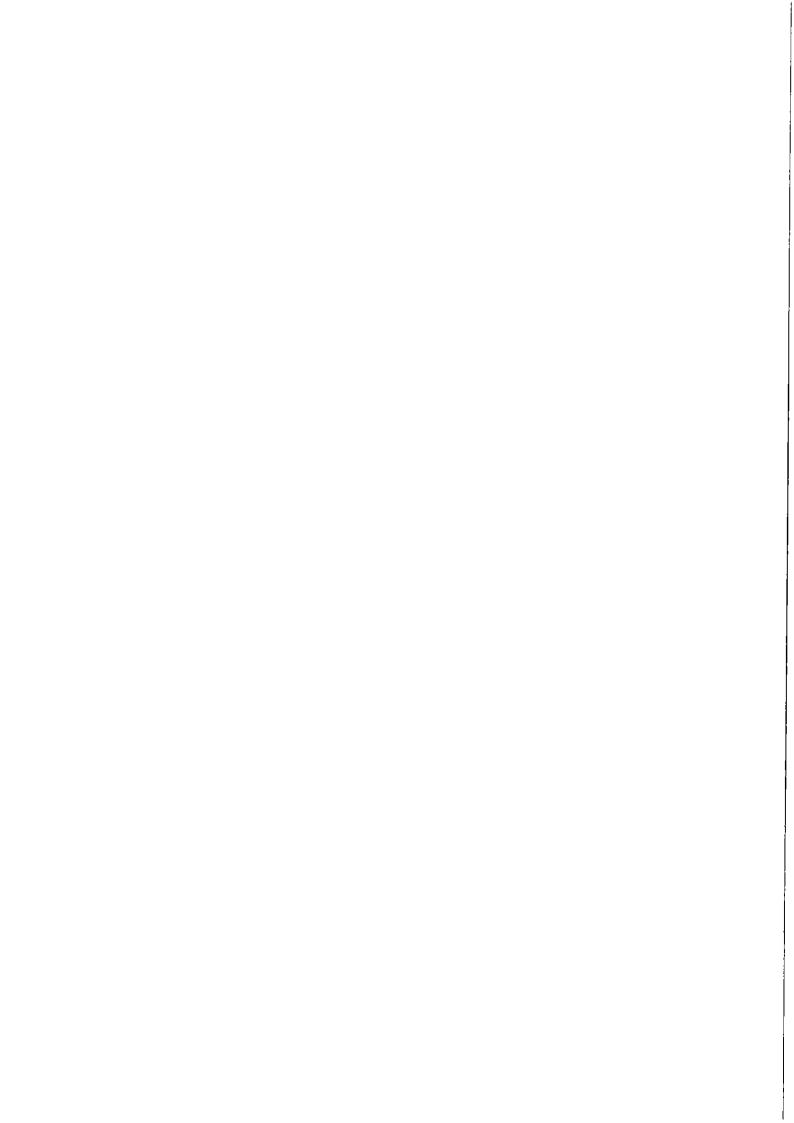
Jordan Insurer of the Year

## **Jordan Insurance Company**











This is to certify that the

## Jordan Insurance Company

has won the award for

Best Insurance Company in Jordan

Clive Horwood, Editor

# MEA RISK EXCELLENCE AWARDS 2015



MEA COMMERCIAL INSURER INITIATIVE OF THE YEAR,

**JORDAN INSURANCE COMPANY** 



Strategic

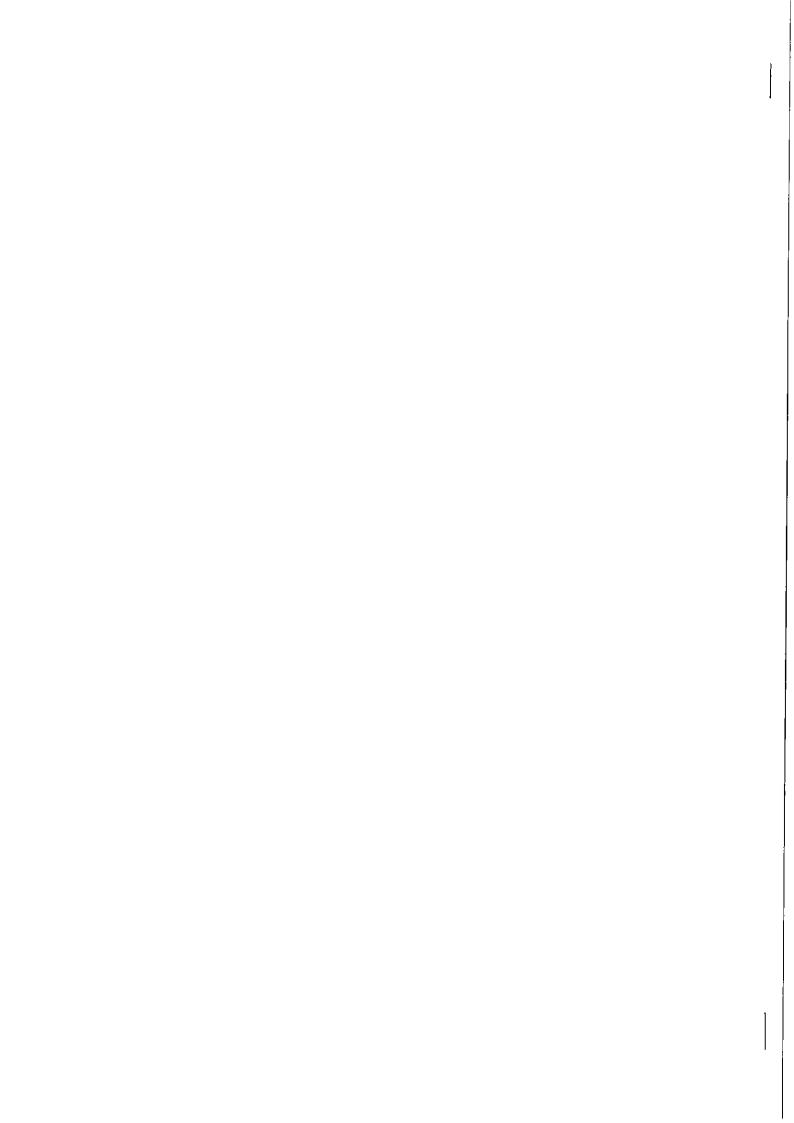
## **WORLD FINANCE**

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GLOBAL INSURANCE AWARDS 2016







## Letter from the Chairman

Letter from the Chairman of the Board of Directors'

In the Name of God the Most Merciful, Most Compassionate

Dear Shareholders, Peace, mercy, and blessings be upon you.

The Board of Directors is honored to welcome you to the 66th Ordinary General Assembly meeting and to present to you its annual financial report for the fiscal year ending in 2017/12/31.

The year 2017 has represented a special challenge for the Kingdom. The economic recession continues to be the most significant challenge, as was the case in 2016. The Kingdom's budget continued to show a chronic and increasing deficit, with a low income and high unemployment rate. Furthermore, the continued drop in oil prices for about three years now, in addition to the strategic and security changes witnessed in the region had a negative impact on foreign assistance to Jordan, which represent a fundamental contributor for the success of the Economic Reform Program and also for handling problems resulting from the increasing deficit in the budget.

Geopolitical risks come in second place, with conflicts in Iraq and Syria, and the new war in Yemen continuing, and with Indications and introductions for regional conflicts that are more serious, in addition to what Egypt is going through in terms of difficult conditions, and the Qatar diplomatic crisis.

Furthermore, some extremely stringent instructions and regulations implemented by the regulation authorities in Jordan and UAE, have affected the results achieved by companies, both directly and negatively, especially in the UAE, noting that such changes aim at imposing corrective measures in the insurance industry, and therefore we are hopeful that such measures will reflect positively on companies' performance in the future.

Trading in the Amman Stock Exchange reached JD2.9 billion, compared to JD2.3 billion in 2016. In addition, the Amman Financial Market price index went down from 2170 points to 2127 points. The market value of the listed shares decreased by about JD342 million, registering JD17 billion at the end of 2017, compared to JD17.3 billion at the end of 2016. The economic growth rate is expected to improve modestly in 2018, as Jordan is expecting a recovery in exports, tourism, and external transfer.

It is noteworthy that the insurance sector in Jordan is highly fragmented and the top six companies' market share was about %54 of the Gross Written Premiums in 2017,. As a result, strong competition among market players continued to reduce profitability in this sector and therefore companies were unable to grow profitably.

Motor Insurance continues to experience sharp volatility in technical results due to various reasons, but most importantly the higher frequency of accidents and also higher average of claim cost due to the irresponsible behavior of some stakeholders when dealing with motor accident claims. The result is more depletion of insurance companies' resources in general.

Such factors had a serious effect on JIC, with the technical results of Motor Insurance in Jordan retracting by JD1.655 million, and therefore being unable to generate reasonable profits compared to premium volume. Demands to float Motor Third Party Liability insurance have been a major challenge for the insurance sector in Jordan for a number of years, but the decision is being delayed year after year in order to avoid imposing an additional financial burden on Jordanians.

Life insurance is the most profitable class for JIC at present, with technical profits of JD 1.515 million forming the highest percentage in technical profits in 2017

Medical insurance is also witnessing a decline in profits as a result of additional provisions booked in theGulf, in addition to the recent trend among unions and associations, pharmacists, and physicians to increase service prices and cancel discounts granted to insurance companies.

## Reinsurance

Our disciplined underwriting policy and excellent claims management practices coupled with our historical strong relations with our Reinsurers which are based on trust and credibility has enabled our company to renew its Reinsurance Treaties for the year 2018 with top rated companies at favorable conditions.

## **Regional Branches**

Taking into consideration the current economic difficulties in the region, JIC's branches in the United Arab Emirates and our agency in Kuwait were able to improve technical results that reflect the Company's ability to better manage its clients in these markets in such circumstances.

Medical insurance in Kuwait is witnessing a profitable growth rate. We succeeded in underwriting about JD1 million in 7 months. We also achieved the top position among Arab insurance companies in Kuwait in 2016 in terms of the volume of premiums in this class. Premiums written at these branches amounted to JD15.4 million, representing %19 of the total Company premiums.

## **Real Estate and Financial Investments**

The year 2017 witnessed a decline in the financial markets' activities, in addition to unstable prices, particularly in the Amman Stock Exchange, which led to a continued conservative policy by the Company in its activities in these markets, while maintaining strategic and top level shares in order to avoid price fluctuations and maintain the portfolio within a limited rate of change. We hope that the market situation will improve and recover in 2018. Our financial investments in Saudi Arabia and Iraq are in excellent condition and have started to generate profits from equity payments, in addition to their improved prices in financial markets.

## Letter from the Chairman

The occupancy rates in the Company's rented property have reached about %70, which is a fairly good percentage in such circumstances. The return represents a good resource for the Company's profits.

JIC continues to maintain its real estate investments; forming the backbone of its financial solvency. Such strategic assets remain in good condition and their market value, amounting to JD41 million exceed the book value by JD21 million, upon being evaluated by three licensed real estate offices that are approved by Jordanian banks.

Shareholders' equity increased in 2017 to JD35.8 million, compared to JD34.6 million in 2016, an increase of JD1.235 million.

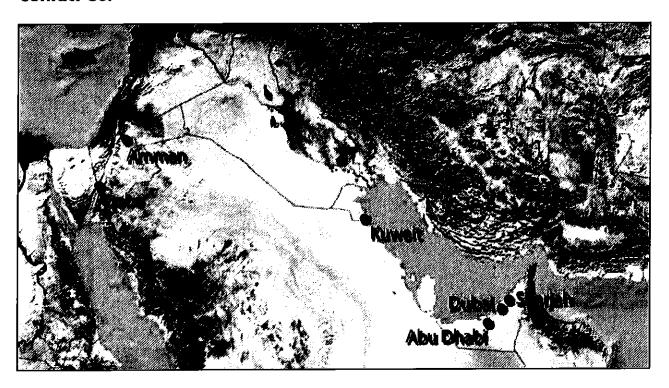
## **Future Plan**

- 1. Keeping focused on the Company's strategy in maintaining its position in the local and regional market through its disciplined underwriting policy.
- plined underwriting policy.

  2. Continue expansion and work at improving the overall performance of regional branches' operations.
- 3. Maintain our policy of developing human resources in an effort to retain high levels of professionalism in customer service.
- 4. Maintain strong relations with insurance companies and international and regional reinsurance companies based on mutual trust.
- 5. Do what it takes to keep our companies financial rating at the highest level possible ( (A M Best Rating).

In conclusion, the Board of Directors wishes to extend its gratitude and appreciation to all employees of the Company who contributed to its success and achieving its objectives. We would also like to thank our valuable clients, our agents and our reinsurance partners for their continued trust and support. We ask the Almighty God to guide us towards more success in serving our national economy under the leadership and direction of His Majesty King Abdullah II Ibn Al-Hussein.

## **Contact Us:**



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Head Office	3rd Circle Amman	P.O. Box 279 Ammon 11118 Jordan	+962 6 4634161	+962 6 4637905	allinsure@jicjo.com
Madina Branch	Ammon	P.O. Box 1276 Amman 11118 Jordan	+962 6 4638108	+962 6 4646917	madinabranch@jicjo.com
Aqaba Branch	Aqaba	P.O. Box 1415 Aqaba 77110 Jordan	+962 3 2039194	+962 3 2039193	allinsure@jicjo.com

## **Contact Us:**

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	Dubai	+971 4 2698810	+971 4 2692174	hayel@jicad.ae
-	Sharjah	+971 6 5395566	+971 6 5395556	khalidm@jicshj.ae
Kuwait	Kuwait	+965 2 2414124	+965 2 2457976	allinsure@jicjo.com

## **Board of Directors**

Mr. Othman M. Bdeir

(Representing Arab Technical Construction Co.)

Chairman

H.E. Mr. Waleed M. Asfour

Deputy Chairman

Mr. Osama J. Sha'sha'a

Director

Mr. Bernd Kohn

Director

(Representing Munich Re Co.)

Mr. Shehadeh Sh. Twal

Director

Mr. Imad M. Abdel Khaleq Until 27/4/2017

Director

Mr. Sameer E. Farah Since 27/4/2017

Mr. Kamal Gh. Al-Bakri

Director

Mr. Samih Madi

Director

Mrs. Huda Bdeir

Director

Mr. Mohammed M. Ennab

(Representing Arab Supply & Trading Co.)

Director

Miss Aya Kh. Abu Hassan

Director

General Manager

Mr. Imad M. Abdel Khaleq

Auditors Deloitte & Touche (M.E.)

Deputy General Manager Finance & Administration Secretary of the Board Mr. Mustafa M. Dahbour

	2017	2016	2015	2014	2013
Gross Written Premium	79,114,156	75,420,000	67,216,415	60,283,593	58,704,944
Net Earned Premium	41,179,156	36,171,370	32,405,276	27,436,955	24,960,767
Investment Result	1,147,641	938,639	1,367,050	1,042,955	(178,794)
Other Revenue	4,149,844	4,916,339	6,691,640	6,810,594	5,934,536
Total Revenue	46,521,641	42,026,348	38,755,227	35,290,504	30,725,509
Net Claims Paid	31,589,724	27,693,288	22,693,791	18,741,770	18,901,788
Other Expenses	15,436,210	11,947,175	15,134,006	12,183,785	11,142,781
Total Expenses	47,025,934	39,640,463	37,827,797	30,925,555	30,044,569
Result Before Tax	(504,293)	2,385,885	927,430	4,364,949	680,940
Net Result After Tax	(499,723)	1,189,214	623,851	3,509,798	270,428

## **Insurance Premiums**

The overall premiums written by the Company during 2017 were distributed between lines of business as follows:

## - Marine:

Gross Written Premium during the year 2017 was JD 2,686 million compared to JD 2,247 million in 2016 . Net Loss Ratio in 2017 was 26% compared to 35.6% in 2016 .

## Fire & General Accidents:

Gross Written Premium during the year 2017 was JD 17.627 million compared to JD 17.971 million in 2016. Net Loss Ratio in 2017 was 22,83% compared to 36.9% in 2016.

## - Motor:

Gross Written Premium during the year 2017 was JD 25.311 million compared to JD 26,472 million in 2016. Net Loss Ratio in 2017 was 89.1% compared to 85.8% in 2016.

## - Life:

Gross Written Premium during the year 2017 was JD 20,476 million compared to JD 18,367 million in 2016 . Net Loss Ratio in 2017 was 57,28% compared to 58,57% in 2016 .

## - Medical:

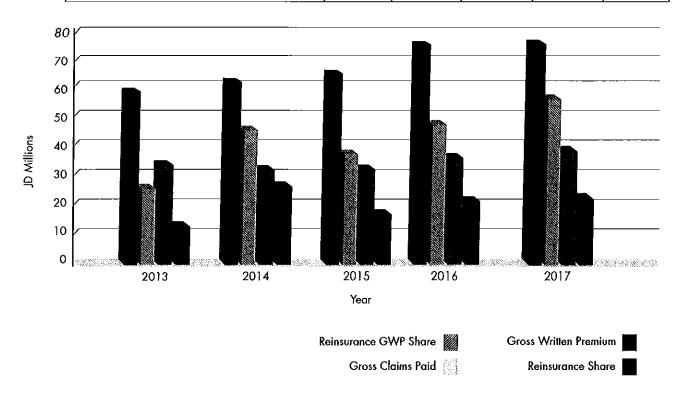
Gross Written Premium during the year 2017 was JD13,013 million compared to JD10,363 million in 2016. Net Loss Ratio in 2017 was 62,1% compared to 63,7% in 2016.

## Balance Sheet Information

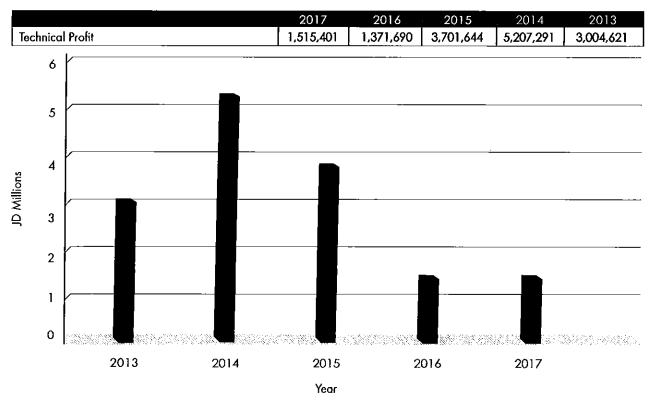
	2017	2016	2015	2014	2013
Investments	46,539,650	45,365,743	42,458,568	50,868,975	55,485,654
Real Estate	19,156,441	19,258,581	16,907,619	16,983,592	17,081,842
Financial Investments	27,357,070	26,080,150	25,516,121	33,827,222	38,319,973
Other	26,139	27,012	34,828	58,161	83,839
Total Assets	91,449,323	79,624,629	74,973,219	77,705,845	80,620,359
Shareholders' Equity	35,751,342	34,635,275	33,909,589	40,761,367	43,335,560

## Insurance Premiums

	2017	2016	2015	2014	2013
Gross Written Premium	79,114,156	75,420,000	67,216,415	60,283,593	58,704,944
Reinsurance GWP Share	38,355,110	35,827,389	32,385,435	30,918,582	33,052,216
Gross Claims Paid	56,517,833	46,454,104	37,265,140	44,518,276	28,227,721
Reinsurance Share	24,702,856	20,201,405	15,498,624	26,854,408	11,350,626

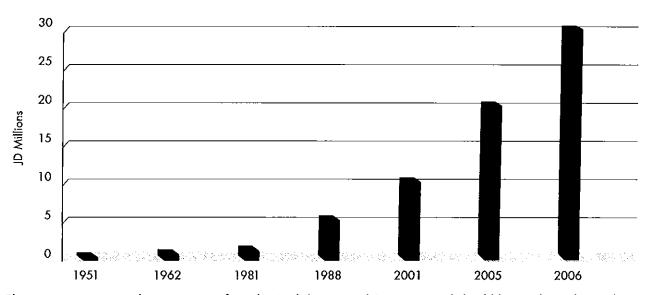


## Technical Profit



## Capital Growth

	2006	2005	2001	1988	1981	1962	1951
Paid-Up Capital	30,000,000	20,000,000	10,000,000	5,000,000	1,100,000	400,000	100,000



These statements are selective extracts from the English Financial Statement and should be read together with it.

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## **Deloitte**

Deloitte & Touche (M.E.) Jabal Amman, 5<sup>th</sup> Circle 190 Zehran Street Amman, P.O. Box 248 Jordan

Tel: +962 (0) 6 550 2200 Fax: +962 (0) 6 550 2210 www.delolite.com

## Independent Auditor's Report

AM/ 7953

To the Shareholders of Jordan Insurance Company (Public Shareholding Limited Company) Amman – Hashemite Kingdom of Jordan

## Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Jordan Insurance Company (the Company), which comprise the statement of financial position as of December 31, 2017, and the statement of income and other comprehensive income, statement of changes in shareholder's equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

**Basis for Opinion** 

We conducted our audit in accordance with International Standards on Auditing. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are Independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants together with the other ethical requirements that are relevant to our audit of the Company's financial statements in Jordan, and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Emphasis of Matter Paragraph** 

The General Assembly of the Company decided in its meeting which was held on April 27, 2017, to distribute cash dividends of JD 1,800,000, representing 6% of the paid-up capital. Noting that these distributed cash dividends are prohibited from being disposed of in accordance with the regulatory bodies' instructions which represent unrealized profits that consist of deferred tax asset balances, effect of early adoption of IFRS (9), and negative change in fair value reserves as of December 31, 2016.

## **Deloitte**

## **Key Audit Matters**

Key audit matters, in our professional judgment, are the most significant matters in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters:

## **Technical Provisions**

Technical provisions are key audit matters. Moreover, technical provisions amounted to JD 32,613,326 representing 59% of the total liabilities as of December 31, 2017. In addition, Company assesses technical provisions according to International Financial Reporting Standards and the requirements of regulatory bodies. As such, technical provisions are calculated based on the adopted accounting policies, the Company's estimates, and historical data on claims. The reinsurers' share from the technical provision is re-calculated according to related signed treaties. Furthermore, Executive Management appoints a certified actuary and a loss adjuster to periodically review the adequacy of the technical provisions.

## Evaluation of Unquoted Investments in Scope of Audit to Address Risks **Regulated Markets**

The financial assets at fair value through comprehensive income unquoted in financial markets amounted to JD 5,236,906, representing 6% of the Company's total assets as of December 31, 2017, Moreover, these financial assets should be stated at fair value in accordance with International Financial Reporting standards. The Company should also determine the fair value of the financial assets.

## **Evaluation of Investment Property**

Investment property represents 21% of the Company's assets. Moreover, the Company should reevaluate its properties when preparing the financial statements to determine their fair value, and reflect the impact of any impairment in value in the statement of income, in line with the requirements of the International Financial Reporting Standards, Accordingly, the Company relles on independent real estate experts to determine the fair value of those evaluators Investments and reflect any impairments in their value in the statement of Income for that period. Consequently, fair value estimation of these assets was significant to our audit.

## Scope of Audit to Address Risks

The followed audit procedures include understanding the nature of the technical provisions, in addition to assess the reasonableness of the estimates and assumptions, and the adequacy of the provision prepared by management. This is carried out through studying a sample of the provisions, obtaining the support of the loss adjuster and the Company's lawyer, and comparing them with the provisions taken. In addition, the actuary and his reports were relied on concerning the adequacy of the technical provisions. Moreover, we assessed the adequacy of disclosures on the technical provisions.

The followed audit procedures include understanding the Internal procedures to determine the fair value of financial assets not quoted in financial markets, assessing the reasonableness of the assumptions and estimates adopted by management for determining the fair value of not quoted financial assets. Moreover, these estimates have been compared with the requirements of International Financial Reporting standards in light of the available information.

## Scope of Audit to Address Risks

The followed audit procedures included understanding the procedures applied by the Company in evaluating investment property, evaluating the reasonableness of the judgments used by the real estate experts, calculating the average fair value of those evaluations, recording impairment in value in the statement of Income, if any, and reviewing the appropriateness of the disclosure on the fair value of investment property.

## **Deloitte**

## **Provision for Accounts Receivable**

Accounts receivable are a key audit matter. It requires the Company's management to use assumptions to assess the collectability of accounts receivable based on the customers' financial conditions and related credit risks. The balance of accounts receivable amounted to JD 28,238,059 representing 31% of the total assets as of December 31, 2017.

The nature and characteristics of accounts receivable are varied. They include policyholders, agents, intermediaries, related parties, and other receivables as well as reinsurance receivables and checks under collection. This requires making assumptions and using estimates to take the provision for those receivables.

## Scope of Audit to Address Risks

The followed audit procedures included understanding the nature of accounts receivable and monitoring credit risks and procedures relating to calculating the Impairment provision for accounts receivable. As such, we have studied and understood the Company's adopted policy for calculating the provision, evaluated the factors affecting the calculation, and discussed those factors with Executive Management. We also selected a sample of those receivables after taking into consideration the risks related to payment methods and guarantee. In addition, we discussed management's viewpoint with regard to the customer's expected cash flows adequacy of guarantees. Furthermore, we recalculated the provisions to be taken and reviewed the aging and movements of receivables and the adequacy of the related disclosures.

## Other Matter

The accompanying financial statements are a translation of the statutory financial statements in Arabic language to which reference should be made.

## Other Information

Management is responsible for other information which comprises information in the annual report excluding the financial statements and the independent auditor's report thereon. Furthermore, we expect the annual report to be made available to us after the date of our audit report. Our opinion on the financial statements does not cover other information, and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information when it becomes available to us. In doing so, we consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, and disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Deloitte.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISA's, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for expressing an opinion on the effectiveness of internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidences obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Dotain sufficient and appropriate audit evidence regarding the financial information of the entitles or business activities within the Company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the Company's audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Deloitte.

We also provide those charged with governance with a statement that we have compiled with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguard procedures.

From the matters communicated with those charged with governance, we determine those matters of most significance in the audit of the financial statements of the current year, and are therefore, the key audit matters. We describe these matters in our auditor's report unless law and regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outwelgh the public interest benefits of such communication.

Report on Legal and Other Regulatory Requirements

The Company maintains proper accounting records that are consist, in all material respects, with the financial statements, and we recommend that they be approved by the General Assembly of Shareholders.

Deloitte & Touche (M.E.) - Jordan

Office & Touc

Amman – Jordan March 8, 2018

## Financial Statements

## **Balance Sheet**

		31 December		
Assets	Note	2017	2016	
	Number	JD	JD	
Deposits At Banks	4	3,888,627	5,935,575	
Financial Assets At Fair Value Through Profit Or Loss Statement	5	4,019,249	4,124,466	
Financial Assets At Fair Value Through Other Comprehensive Income	6	19,449,194	16,020,109	
Property Investments	7	19,156,441	19,258,581	
Loans And Advances Of The Life Department	8	26,139	27,012	
Total Investments		46,539,650	45,365,743	
Cash On Hand And At Banks	9	12,224,831	5,469,807	
Checks Under Collection And Notes Receivable	10	3,512,576	4,397,221	
Accounts Receivable - Net	11	17,907,719	16,803,007	
Insurance Companies' Accounts - Debit	12	6,817,764	4,374,537	
Assets Deferred Tax	13/B	1,137,157	801,042	
Fixed Assets - Net	14	1,197,650	1,309,244	
Intangible Assets - Net	15	64,125	91,264	
Other Assets - Net	16	2,047,851	1,012,764	
Total Assets		91,449,323	79,624,629	

		31 December		
Liabilities	Nole	2017	2016	
	Number	JD	JD	
Unearned Premiums Provision - Net		15,775,843	15,983,522	
Outstanding Claims Provision - Net		14,580,844	14,894,014	
Accumulated Mathematical Reserve - Net	17	2,076,639	2,290,070	
Premium Deficiency Reserve	Ì	180,000	179,000	
Total Insurance Contract Liabilities		32,613,326	33,346,606	
Due to Bank	18	9,919,468	-	
Accounts Payable	19	4,215,276	2,507,297	
Insurance Companies' Accounts - Credit	20	6,942,728	6,827,610	
Other Provisions	21	865,827	928,293	
Income Tax Provision	13/A	186,868	231,803	
Other Liabilities	22	954,488	1,147,745	
Total Liabilities		55,697,981	44,989,354	
Shareholder Equity				
Authorized And Paid-up Capital		30,000,000	30,000,000	
Statutory Reserve	1	7,500,000	7,500,000	
Financial Assets Revaluation Reserve	23	(4,292,662)	(7,708,452)	
Retained Earnings		2,544,004	4,843,727	
Total Shareholder Equity		35,751,342	34,635,275	
Total Liabilities And Shareholder Equity	] " ]	91,449,323	79,624,629	

Mr. Othman M. Bdeir Chairman H.E. Waleed M. Asfour Deputy Chairman

## Income Statement for the Year Ended

		31 December		
Revenues :	Note	2017	2016	
	Number	JD	JD	
Direct Insurance - Non-Life		58,638,103	57,052,699	
Direct Insurance - Life		20,476,053	18,367,301	
Deduct: Reinsurance Share		(25,479,767)	(24,144,883)	
Deduct: Reinsurance Share		(12,875,343)	(11,682,506)	
Net Written Premiums		40,759,046	39,592,611	
Net Unearned Premium Provision		207,679	(2,722,001)	
Net Mathematical Provision		213,431	(520,240)	
Net Premium Deficiency Reserve		(1,000)	(179,000)	
Net Earned Premium Income		41,179,156	36,171,370	
Commissions Received		2,240,764	2,198,057	
Issuing Fees		1,717,847	1,823,888	
Interests Revenue	24	81,001	66,044	
Income From Financial Assets And Investments - Net	25	1,147,641	938,639	
Other Revenues	26	155,232	828,350	
Total Revenues		46,521,641	42,026,348	
Claims, Losses & Expenses:				
Claims Paid		61,499,883	51,461,382	
Deduct: Recovery		(4,982,050)	(5,007,278)	
Reinsurance Share		(24,702,856)	(20,201,405)	
Maturity & Surrender Of Policies		87,917	92,611	
Net Claims Paid		31,902,894	26,345,310	
Change In Outstanding Provision		(313,170)	1,347,978	
Allocated Employee Expenditure	27	4,423,910	4,304,327	
Allocated Administrative Expenses	28	2,300,894	2,288,863	
Excess Of Loss Premium		583,440	621,003	
Commissions Paid		3,496,819	3,408,345	
Other Expenses		1,881,397	1,356,730	
Cost Of Claims Incurred		44,276,184	39,672,551	
Unallocated Employee Expenditure	27	814,971	788,761	
Depreciation & Amortization Expense		294,809	299,855	
Unallocated General And Administrative Expenses	28	417,625	434,739	
Provision For Doubtful Debts		838,828	(1,823,267)	
Provision For Checks Under Collection		40,700	90,000	
Fund Expenses		260,000	50,000	
Other Expenses		82,817	127,824	
Total Expenses		2,749,750	(32,088)	
Net Income Before Income Tax		(504,293)	2,385,885	
Income Tax Exp		(4,570)	1,196,671	
Profit After Tax		(499,723)	1,189,214	
Earnings Per Share	29	(-/017)	-/040	

## Other Comprehensive Income Statement

	31	December
	2017	2016
	JD	JD
Net Income	(499,723)	1,189,214
Comprehensive Income Items:		
Change In Financial Assets Revaluation Reserve	3,415,790	(463,528)
Net Realized Losses	3,415,790	-
Total Gross Comprehensive Income	2,916,067	725,686

## Financial Statements

## Consolidated Statements of Changes in Shareholders' Equity

	Paid-Up Capital	Statutory Reserve	Financial Assels	Retained Earnings		Total
		:	Revaluation = Reserve	Realized	Unrealized	
	JD	JD	JD	JD	JD	JD
31/12/2017						
Balance - beginning of the year	30,000,000	7,500,000	(7,708,452)	2,495,548	2,348,179	34,635,275
(Loss) Income for the year	-	-	-	(499,723)	-	(499,723)
Change in fair value - net after tax	-		3,415,790	-	-	3,415,790
Total Comprehensive income for the Year	-	-	3,415,790	(499,723)	-	2,916,067
Dividends Distributed	-	-	-	(1,800,000)	-	(1,800,000)
Net change during the year				(195,825)	195,825	_
Balance - End of the Year	30,000,000	7,500,000	(4,292,662)	•	2,544,004	35,751,342
31/12/2016						_
Balance - beginning of the year	30,000,000	7,500,000	(7,244,924)	1,043,255	2,611,258	33,909,589
Income for the year	-	-	-	1,189,214	-	1,189,214
Change in fair value - net after tax	-	- :	(463,528)	_	-	(463,528)
Total Comprehensive Income for the Year	-	-	(463,528)	1,189,214	•	725,686
Net change during the year	-	-	-	263,079	(263,079)	-
Balance - End of the Year	30,000,000	7,500,000	(7,708,452)	2,495,548	2,348,179	34,635,275

## **Cash Flow Statement**

		31 December		
Cash Flows From Operating Activities :	Note	2017	2016	
	lumber	JD	JD	
(Loss) Income for the year before lax		(504,293)	2,385,885	
Adjustments:		· · ·		
Depreciation and amortization		294,809	299,855	
(Recovered) from accounts receivable provision		838,828	(1,823,267)	
Provision for checks under collection		40,700	90,000	
Loss on revaluation of financial assets at fair value through profit or loss		120,743	66,328	
Loss (gains) on the sole of financial assets through profit or loss		3,836	27,543	
(Gains) on the sale of investment property		-	(347.990)	
Net Provision for Unearned Premiums	1	(207,679)	2,722,001	
End-of-service indemnity expense		81,817	72,824	
Claims provision - net	i	(313,170)	1,347,973	
Mathematical reserve - net		{213,431}	520,240	
Net change in premiums deficit provision		1,000	179,000	
Cash Flows from Operating Activities before Changes in Working Capital Items		143,160	5,540,392	
(Increase) Decrease in financial assets at fair value through profit or loss		(15,526)	530,184	
Decrease (Increase) in notes receivable and checks under collection		843,945	(1,352,268)	
(Increase) in receivables		(1,329,212)	(1,932,523)	
(Increase) Decrease in re-insurance companies' receivable accounts		(3,057,555)	1,268,137	
(Increase) in other assets	1	(1,035,087)	(89,029)	
Increase (Decrease) in payables		1,707,979	(386,085)	
Increase (Decrease) in re-insurance companies' payable accounts		115,118	(520,216)	
Decrease (Increase) in other liabilities		(255,341)	429,220	
Net Cash Flows from Operating Activities before Provisions and Tax Paid		(2.882,519)	3,487,812	
Income tax paid		(376,481)	(769,820)	
Paid from end-of-service indemnity provision	1	(93,035)	(90,895)	
Net Cash Flows from Operating Activities		(3,352,034)	2,627,097	
CASH FLOWS FROM INVESTING ACTIVITIES:				
(Increase) in deposits at banks		(162,339)	(10,101)	
(Increase) in financial assets at fair value through other comprehensive income statement	<u> </u>	(6,295)	(628,945)	
Decrease in life insurance policy holders' loans		873	7,816	
(Increase) in properly and equipment	-	(43,988)	(111,953)	
(Increase) in intengible assets	<u> </u>	(3,650)	(35,205)	
(Increase) in investments property		(6,298)	(701,997)	
Proceeds from sale of investments property		10,270	376,784	
Net Cash Flows (used in) investing Activities		(221,697)	(1,103,601)	
		(==(,****)		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Increase in due to banks		9,919,468		
Dividends paid to shareholders		(1,800,000)	-	
Total Cash Flows (used in) Financing Activities		8,119,468	-	
Net Increase in Cash and Cash Equivalents		4,545,737	1,523,496	
Cash and cash equivalents - beginning of the year		9,207,006	7,683,510	
Cash and Cash Equivalents - End of the Year	30	13,752,743	9,207,006	

## Financial Statements

Underwriting Profit (Loss) Account for the Motor Department for the Period Ended December 31

Onderwrining Front (Loss) Account to		2017			2016	
Description	Jordan	Abroad	Total	Jordan	Abroad	Total
Written Premiums	JD	JD	JD	JD	JD	JD
	15,413,830	9,244,940	24,658,770	16,863,221	8,787,705	25,650,926
Direct Insurance	652,139	7,244,740	652,139	821,428	6,767,703	821,428
Facultative Reinsurance Accepted		<del>                                     </del>			<del>-</del>	3,073
Local Reinsurance Share	800 460,212	65,489	800 525,701	3,073 410,182	67,618	477,800
Foreign Reinsurance Share Net Written Premiums	15,604,957	9,179,451	24,784,408	17,271,394	8,720,087	25,991,481
	15,604,757	7, 177,451	24,/64,406	17,271,374	0,/20,00/	25,771,461
Opening Balance	0 2/2 074	4.077.400	13,341,663	9.077.025	2 2/0 572	11,438,507
Unearned Premium Provision	8,363,974 165,796	4,977,689	200,116	8,077,935	3,360,572 20,002	74,438
Deduct: Reinsurance Share		34,320		54,436	3,340,570	11,364,069
Net Unearned Premium Provision	8,198,178	4,943,369	13,141,547	8,023,499	3,340,570	11,304,007
Ending Balance	7 400 400	F 100 005	10 (01 (74	0.040.074	4.077.400	10 041 440
Unearned Premium Provision	7,492,489	5,108,985	12,601,474	8,363,974	4,977,689	13,341,663
Deduct: Reinsurance Share	177,119	36,593	213,712	165,796	34,320	200,116
Net Unearned Premium Provision	7,315,370	5,072,392	12,387,762	8,198,178	4,943,369	13,141,541
Premium Deficiency Reserve	000 000	(1,000)	(1,000)	(174 (70)	179,000	179,000
Change In Unexpired Risks Provision	882,808	(129,023)	753,785	(174,679)		(1,956,478)
Net Earned Premium Income	16,487,765	9,049,428	25,537,193	17,096,715	6,938,288	24,035,003
Claims Paid	20,273,723	8,210,631	28,484,354	18,658,144	5,749,312	24,407,456
Recoveries	3,910,500	1,003,811	4,914,311	3,835,118	945,990	4,781,108
Local Reinsurance Share	7,846	<u> </u>	7,846	30,821	-	30,821
Foreign Reinsurance Share	206,289	8,001	214,290	38,403	35,753	74,156
Net Claims Paid	16,149,088	7,198,819	23,347,907	14,753,802	4,767,569	19,521,371
Closing Outstanding Claims Provision						
Reported	10,815,192	3,854,900	14,670,092	11,794,617	4,133,865	15,928,482
	992,452	1,607,298	2,599,750	686,452	1,302,298	1,988,750
Deduct: Reinsurance Share	496,501	28,329	524,830	459,618	58,143	517,761
Expected Recovery	3,246,348	1,081,693	4,328,041	3,406,924	987,058	4,393,982
Net Outstanding Claims Provision	8,064,795	4,352,176	12,416,971	8,614,527	4,390,962	13,005,489
<b>Opening Outstanding Claims Provision</b>				1		_
Reported	11,794,617	4,133,865	15,928,482	10,654,034	2,677,976	13,332,010
IBNR	686,452	1,302,298	1,988,750	1,012,218	667,469	1,679,687
Deduct: Reinsurance Share	459,618	58,143	517,761	279,022	3,700	_282,722
Expected Recovery	3,406,924	987,058	4,393,982	1,806,517	1,020,337	2,826,854
Net Outstanding Claims Provision	8,614,527	4,390,962	13,005,489	9,580,713	2,321,408	11,902,121
Change In Outstanding Provision	(549,732)	(38,786)	(588,518)	(966,186)	2,069,558	1,103,372
Cost Of Claims Incurred	15,599,356	7,160,033	22,759,389	13,787,616	6,837,123	20,624,739
Net Earned Premium Income	16,487,765	9,049,428	25,537,193	17,096,715	6,938,288	24,035,003
Cost Of Claims Incurred	15,599,356	7,160,033	22,759,389	13,787,616	6,837,123	20,624,739
Add	1	l	i i			
			<b></b>			
Commissions Received	126,559	18,011	144,570	112,800	19,389	132,189
Commissions Received Issuing Fees	652,295	27,013	679,308	784,622	207,242	991,864
	652,295 146,275		679,308 149,128	784,622 147,944	207,242 264	991,864 148,208
Issuing Fees	652,295	27,013	679,308	784,622	207,242	991,864
Issuing Fees Other Revenues	652,295 146,275	27,013 2,853	679,308 149,128 3,750,810	784,622 147,944 4,354,465	207,242 264	991,864 148,208
Issuing Fees Other Revenues Total Revenues	652,295 146,275	27,013 2,853	679,308 149,128	784,622 147,944	207,242 264	991,864 148,208
Other Revenues  Total Revenues  Deduct	652,295 146,275 1,813,538	27,013 2,853 1,937,272 969,735 88,595	679,308 149,128 3,750,810 1,736,256 239,206	784,622 147,944 4,354,465	207,242 264 328,060	991,864 148,208 4,682,525
Other Revenues  Total Revenues  Deduct  Commissions Paid	652,295 146,275 1,813,538 766,521	27,013 2,853 1,937,272 969,735	679,308 149,128 3,750,810	784,622 147,944 4,354,465 900,470	207,242 264 328,060 861,287	991,864 148,208 4,682,525 1,761,757
Issuing Fees Other Revenues Total Revenues Deduct Commissions Paid Excess Of Loss Premium	652,295 146,275 1,813,538 766,521 150,611	27,013 2,853 1,937,272 969,735 88,595 1,267,396 107,446	679,308 149,128 3,750,810 1,736,256 239,206	784,622 147,944 4,354,465 900,470 192,973 1,734,209 421,737	207,242 264 328,060 861,287 97,430	991,864 148,208 4,682,525 1,761,757 290,403
Other Revenues  Total Revenues  Deduct  Commissions Paid  Excess Of Loss Premium  Allocated Administrative Expenses	652,295 146,275 1,813,538 766,521 150,611 964,845	27,013 2,853 1,937,272 969,735 88,595 1,267,396	679,308 149,128 3,750,810 1,736,256 239,206 2,232,241	784,622 147,944 4,354,465 900,470 192,973 1,734,209	207,242 264 328,060 861,287 97,430 1,154,738	991,864 148,208 4,682,525 1,761,757 290,403 2,888,947
Issuing Fees Other Revenues Total Revenues Deduct Commissions Paid Excess Of Loss Premium Allocated Administrative Expenses Other Expenses	652,295 146,275 1,813,538 766,521 150,611 964,845 488,367	27,013 2,853 1,937,272 969,735 88,595 1,267,396 107,446	679,308 149,128 3,750,810 1,736,256 239,206 2,232,241 595,813	784,622 147,944 4,354,465 900,470 192,973 1,734,209 421,737	207,242 264 328,060 861,287 97,430 1,154,738 114,094	991,864 148,208 4,682,525 1,761,757 290,403 2,888,947 535,831

## Underwriting Profit (Loss) Account for the Marine Department for the Period Ended December 31

	2017			2016		
Description	Jordan	Abroad	Total	Jordan	Abroad	Total
Written Premiums	JD	JD	JD	JD	JD	JD
Direct Insurance	1,564,217	899,748	2,463,965	1,139,708	840,710	1,980,418
Facultative Reinsurance Accepted	222,492	-	222,492	266,095	_	266,095
Local Reinsurance Share	175,673	_	175,673	190,767	18,804	209,571
Foreign Reinsurance Share	1,397,626	756,339	2,153,965	989,510	692,587	1,682,097
Net Written Premiums	213,410	143,409	356,819	225,526	129,319	354,845
Opening Balance	i				[	
Unearned Premium Provision	454,760	208,819	663,579	401,994	158,368	560,362
Deduct: Reinsurance Share	395,040	174,457	569,497	340,979	129,687	470,666
Net Unearned Premium Provision	59,720	34,362	94,082	61,015	28,681	89,696
Ending Balance	ì					
Unearned Premium Provision	320,397	201,255	521,652	454,760	208,819	663,579
Deduct: Reinsurance Share	267,947	169,166	437,113	395,040	174,457	569,497
Net Unearned Premium Provision	52,450	32,089	84,539	59,720	34,362	94,082
Change In Unexpired Risks Provision	7,270	2,273	9,543	1,295	(5,681)	(4,386)
Net Earned Premium Income	220,680	145,682	366,362	226,821	123,638	350,459
		)				
Claims Paid	534,910	284,180	819,090	292,083	171,829	463,912
Recoveries	-	5,045	5,045	1,328	2,070	3,398
Local Reinsurance Share	15,725	-	15,725	-	-	-
Foreign Reinsurance Share	449,506	235,959	685,465	246,369	148,229	394,598
Net Claims Paid	69,679	43,176	112,855	44,386	21,530	65,916
Closing Outstanding Claims Provision						
Reported	1,083,962	430,921	1,514,883	1,116,870	617,724	1,734,594
IBNR	18,000	28,000	46,000	18,000	28,000	46,000
Deduct: Reinsurance Share	958,676	400,968	1,359,644	989,672	572,132	1,561,804
Net Outstanding Claims Provision	143,286	57,953	201,239	145,198	73,592	218,790
Opening Outstanding Claims Provision						
Reported	1,116,870	617,724	1,734,594	324,693	876,284	1,200,977
IBNR	18,000	28,000	46,000	18,937	4,063	23,000
Deduct: Reinsurance Share	989,672	572,132	1,561,804	251,133	812,907	1,064,040
Net Outstanding Claims Provision	145,198	73,592	218,790	92,497	67,440	159,937
Change In Outstanding Provision	(1,912)	(15,639)	(17,551)	52,701	6,152	58,853
Cost Of Claims Incurred	67,767	27,537	95,304	97,087	27,682	124,769
Net Earned Premium Income	220,680	145,682	366,362	226,821	123,638	350,459
Cost Of Claims Incurred	67,767	27,537	95,304	97,087	27,682	124,769
Add						
Commissions Received	297,488	195,418	492,906	285,436	189,586	475,022
Issuing Fees	25,425	1,501	26,926	23,745	1,255	25,000
Olher Revenues	183,392		183,392	204,216	- ]	204,216
Total Revenues	659,218	315,064	974,282	643,131	286,797	929,928
Deduct						
Commissions Paid	38,420	91,423	129,843	38,752	80,857	119,609
Excess Of Loss Premium	28,708	19,292	48,000	33,685	19,315	53,000
Allocated Administrative Expenses	158,569	82,243	240,812	124,215	84,487	208,702
Other Expenses	10,475		10,475	6,454		6,454
Total Expenses	236,172	192,958	429,130	203,106	184,659	387,765
Underwriting Profit (Loss)	423,046	122,106	545,152	440,025	102,138	542,163

## Financial Statements

## Underwriting Profit (Loss) Account for the Fire Department for the Period Ended December 31

	2017			2016		
Description	Jordan	Abroad	Total	Jordan	Abroad	Total
Written Premiums	JD	JD	JD	JD	JD	JD
Direct Insurance	10,741,824	1,203,357	11,945,181	9,491,084	949,773	10,440,857
Facultative Reinsurance Accepted	4,416,804	29,600	4,446,404	6,026,223	51,584	6,077,807
Local Reinsurance Share	4,697,013	6,941	4,703,954	6,412,703	5,147	6,417,850
Foreign Reinsurance Share	9,951,775	1,082,508	11,034,283	8,587,029	883,512	9,470,541
Net Written Premiums	509,840	143,508	653,348	517,575	112,698	630,273
Opening Balance	]					
Unearned Premium Provision	6,792,932	486,471	7,279,403	7,129,398	512,171	7,641,569
Deduct: Reinsurance Share	6.618,938	428,855	7,047,793	6,977,841	464,276	7,442,117
Net Unearned Premium Provision	173,994	57,616	231,610	151,557	47,895	199,452
Ending Balance	]					
Unearned Premium Provision	6,911,789	546,309	7,458,098	6,792,932	486,471	7,279,403
Deduct: Reinsurance Share	6,760,387	477,225	7,237,612	6,618,938	428,855	7,047,793
Net Unearned Premium Provision	151,402	69,084	220,486	173,994	57,616	231,610
Change in Unexpired Risks Provision	22,592	(11,468)	11,124	(22,437)	(9,721)	(32,158)
Net Earned Premium Income	532,432	132,040	664,472	495,138	102,977	598,115
Claims Paid	2,208,182	2,788,653	4,996,835	5,526,693	219,863	5,746,556
Recoveries	37,092	25,364	62,456	219,626	471	220,097
Local Reinsurance Share	105,497	-	105,497	65,307	-	65,307
Foreign Reinsurance Share	1,826,090	2,640,165	4,466,255	4,928,284	208,724	5,137,008
Net Claims Paid	239,503	123,124	362,627	313,476	10,668	324,144
Closing Outstanding Claims Provision						
Reported	5,378,309	115,958	5,494,267	6,054,254	2,959,392	9,013,646
IBNR	5,000	1,000	6,000	5,000	1,000	6,000
Deduct: Reinsurance Share	5,204,897	87,355	5,292,252	5,845,571	2,787,542	8,633,113
Net Outstanding Claims Provision	178,412	29,603	208,015	213,683	172,850	386,533
Opening Outstanding Claims Provision						
Reported	6,054,254	2,959,392	9,013,646	11,290,727	2,996,083	14,286,810
IBNR	5,000	1,000	6,000	21,022	411	21,433
Deduct: Reinsurance Share	5,845,571	2,787,542	8,633,113	10,945,218	2,888,483	13,833,701
Net Outstanding Claims Provision	213,683	172,850	386,533	366,531	108,011	474,542
Change In Outstanding Provision	(35,271)	(143,247)	(178,518)	(152,848)	64,839	(88,009)
Cost Of Claims Incurred	204,232	(20,123)	184,109	160,628	75,507	236,135
Net Earned Premium Income	532,432	132,040	664,472	495,138	102,977	598,115
Cost Of Claims Incurred	204,232	(20,123)	184,109	160,628	75,507	236,135
Add		200 004	1 (05.00)	1 150 010	040.175	1 005 000
Commissions Received	1,132,925	302,296	1,435,221	1,153,218	242,175	1,395,393
Issuing Fees	138,176	1,788	139,964	113,353	1,984	115,337
Other Revenues	1 500 301	457.047	-	3,229	- 071-100	3,229
Total Revenues	1,599,301	456,247	2,055,548	1,604,310	271,629	1,875,939
Deduct Commissions Paid	EE 004	102.070	170.000	// /50	07.015	150.070
Excess Of Loss Premium	55,904	123,979	179,883	64,458	87,915	152,373
Allocated Administrative Expenses	247,260	48,974	296,234	236,023	41,577	277,600
	1,049,455	109,144	1,158,599	932,627	105,177	1,037,804
Other Expenses Total Expenses	84,265	6,475	90,740	70,358	2,135	72,493
IOIGI EXPONSOS	1,436,884	288,572	1,725,456	1,303,466	236,804	1,540,270
Underwriting Profit (Loss)	142 417	1/7/75	220.002	200.044	24 925	225.440
onderwrining Front (LOSS)	162,417	167,675	330,092	300,844	34,825	335,669

## Underwriting Profit (Loss) Account for the Liability Department for the Period Ended December 31

Facultative Reinsurance Accepted   130,198   - 130,198   145,597   4,517   1	Total JD 393,797 50,114 46,662 329,683
Direct Insurance	393,797 50,114 46,662 329,683
Facultative Reinsurance Accepted   130,198   - 130,198   145,597   4,517   1	50,114 46,662 29,683
Local Reinsurance Share	46,662 329,683
Foreign Reinsurance Share	29,683
Net Written Premiums	
Opening Balance	
Unearned Premium Provision   513,511   42,552   556,063   603,483   31,525   6	67,566
Deduct: Reinsurance Share	
Net Unearned Premium Provision   21,263   8,040   29,303   15,153   6,384   Ending Balance   Unearned Premium Provision   493,370   48,646   542,016   513,511   42,552   5   5   5   5   5   5   5   5   5	35,008
Ending Balance	13,471
Unearned Premium Provision	21,537
Deduct: Reinsurance Share	
Net Unearned Premium Provision   7,217   8,683   17,900   21,263   8,040   2   2   2   2   3   3   3   4   2   2   3   3   3   4   2   2   3   3   3   3   4   2   2   3   3   3   3   3   3   3   3	56,063
Change In Unexpired Risks Provision   12,046   (643)   11,403   (6,110)   (1,656)	26,760
Net Earned Premium Income   34,687   17,231   51,918   39,314   20,486	29,303
Claims Paid   38,118   - 38,118   205,902   - 22     Recoveries   238   - 238   2,675   -     Local Reinsurance Share   896   - 896   17,181   -     Foreign Reinsurance Share   34,888   - 34,888   174,070   -     Net Claims Paid   2,096   - 2,096   11,976   -     Closing Outstanding Claims Provision   Reported   1,031,835   - 1,031,835   766,449   -     BNR   6,000   - 6,000   6,000   -     Deduct: Reinsurance Share   1,012,594   -   1,012,594   751,981   -     Opening Outstanding Claims Provision   Reported   766,449   -   766,449   815,976   -   8     BNR   6,000   -   6,000   149   -     Deduct: Reinsurance Share   751,981   -   751,981   796,491   -   76     Net Outstanding Claims Provision   20,468   -   20,468   19,634   -       Change In Outstanding Provision   4,773   4,773   834   -     Cost Of Claims Incurred   6,869   -   6,869   12,810   -       Net Earned Premium Income   34,687   17,231   51,918   39,314   20,486   5     Cost Of Claims Incurred   6,869   -   6,869   12,810   -       Opening Incurred   6,869   -   6,869   12,810   -	7,766)
Recoveries   238   - 238   2,675   -	59,800
Recoveries   238   - 238   2,675   -	
Local Reinsurance Share	05,902
Foreign Reinsurance Share	2,675
Net Claims Paid   2,096   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   11,976   - 2,096   12,000   - 2,000   2,000   - 2,000   2,000   - 2,000   2,000   - 2,000   - 2,0468	7,181
Closing Outstanding Claims Provision   Reported   1,031,835   - 1,031,835   766,449   - 766,000   - 6,000   6,000   - 6,000   - 6,000   - 751,981   - 751,981   - 751,981   - 766,449   - 766,449   815,976   - 8   - 766,449   - 766,449   815,976   - 8   - 8   - 766,000	74,070
Reported   1,031,835   - 1,031,835   766,449   - 766,000   - 6,000   - 6,000   - 6,000   - 6,000   - 751,981   - 766,449   -	1,976
IBNR	
Deduct: Reinsurance Share	66,449
Net Outstanding Claims Provision   25,241   - 25,241   20,468   - 20,468	6,000
Cost Of Claims Incurred   Cost Of	51,981
Reported   766,449   - 766,449   815,976   - 8     IBNR	0,468
IBNR	10077
Deduct: Reinsurance Share   751,981   - 751,981   796,491   - 761,981   - 761,981	15,976
Net Outstanding Claims Provision         20,468         -         20,468         19,634         -         1           Change In Outstanding Provision         4,773         -         4,773         834         -           Cost Of Claims Incurred         6,869         -         6,869         12,810         -         1           Net Earned Premium Income         34,687         17,231         51,918         39,314         20,486         5           Cost Of Claims Incurred         6,869         -         6,869         12,810         -         6           Add         Add         -	149 96,491
Change In Outstanding Provision         4,773         -         4,773         834         -           Cost Of Claims Incurred         6,869         -         6,869         12,810         -         1           Net Earned Premium Income         34,687         17,231         51,918         39,314         20,486         5           Cost Of Claims Incurred         6,869         -         6,869         12,810         -         6           Add         Add         - <t< td=""><td>9,634</td></t<>	9,634
Cost Of Claims Incurred         6,869         -         6,869         12,810         -         1           Net Earned Premium Income         34,687         17,231         51,918         39,314         20,486         5           Cost Of Claims Incurred         6,869         -         6,869         12,810         -         6           Add         -         -         -         -         -         -         -	7,634 834
Net Earned Premium Income         34,687         17,231         51,918         39,314         20,486         5           Cost Of Claims Incurred         6,869         -         6,869         12,810         -         6           Add         - <td< td=""><td>2,810</td></td<>	2,810
Cost Of Claims Incurred         6,869         -         6,869         12,810         -           Add         -	2,010
Cost Of Claims Incurred         6,869         -         6,869         12,810         -           Add         -	9,800
Add	5,810
Commissions Received 73,157 29,256 102,413 100,231 25,614 12	25,845
	4,050
Other Revenues	-
	86,885
Deduct	
Commissions Paid 14,713 17,803 32,516 28,466 11,924 4	0,390
Excess Of Loss Premium	-
Allocated Administrative Expenses 68,507 5,775 74,282 76,720 5,929 8	2,649
Other Expenses	-
Total Expenses 83,220 23,578 106,798 105,186 17,853 12	3,039
Underwriting Profit (Loss) 27,421 23,478 50,899 35,067 28,779 6	3,846

# Financial Statements

## Underwriting Profit (Loss) Account for the Other Classes Department for the Period Ended December 31

-	2017			2016		
Description	Jordan	Abroad	Tota	Jordan	Abroad	Total
Written Premiums	JD	JD	JD	JD	JD	JD
	7	_		_	·	·
Direct Insurance	65,570	226,066	291,636	178,616	228,413	407,029
Facultative Reinsurance Accepted	758	<del>                                     </del>	758	1,712	<u> </u>	1,712
Local Reinsurance Share	-	10.071	-	-	-	-
Foreign Reinsurance Share	32,553	12,871	45,424	106,082	13,299	119,381
Net Written Premiums	33,775	213,195	246,970	74,246	215,114	289,360
Opening Balance		1.22		<del></del>		
Unearned Premium Provision	65,183	109,777	174,960	45,881	94,174	140,055
Deduct: Reinsurance Share	40,162	5,699	45,861	26,307	3,818	30,125
Net Unearned Premium Provision	25,021	104,078	129,099	19,574	90,356	109,930
Ending Balance			ļ	<u> </u>		
Unearned Premium Provision	31,952	110,732	142,684	65,183	109,777	174,960
Deduct: Reinsurance Share	17,743	5,777	23,520	40,162	5,699	45,861
Net Unearned Premium Provision	14,209	104,955	119,164	25,021	104,078	129,099
Change In Unexpired Risks Provision	10,812	(877)	9,935	(5,447)	(13,722)	(19,169)
Net Earned Premium Income	44,587	212,318	256,905	68,799	201,392	270,191
Claims Paid	21,402	16,311	37,713	19,021	69,212	88,233
Recoveries	-	-	-	ĺ -	-	_
Local Reinsurance Share	-	_	-	-	-	
Foreign Reinsurance Share	14,981	252	15,233	12,075	27,454	39,529
Net Claims Paid	6,421	16,059	22.480	6,946	41,758	48,704
Closing Outstanding Claims Provision			7	1		
Reported	140,243	98,606	238,849	122,859	94,653	217,512
IBNR	-	17,000	17,000	- 122,007	17,000	17,000
Deduct: Reinsurance Share	95,727		95,727	83,113	17,000	83,113
Net Outstanding Claims Provision	44,516	115,606	160,122	39,746	111,653	151,399
Opening Outstanding Claims Provision	11,010	110,000	100,122	07,740	117,030	131,577
Reported	122,859	94,653	217,512	77,228	75,975	153,203
IBNR	122,037	17,000	17,000	2,941	32	2,973
Deduct: Reinsurance Share	83,113	17,000	83,113	50,117	- 32	50,117
Net Outstanding Claims Provision	39,746	111,653	151,399	30,052	76,007	106,059
Change In Outstanding Provision	4,770	3,953	8,723	9,694	78,007 35,646	45,340
Cost Of Claims Incurred	11,191					
Cosi Oi Cidillis Incorred	11,171	20,012	31,203	16,640	77,404	94,044
Net Earned Premium Income	44,587	212 210	25/ 205	/9.700	201 202	070 101
Cost Of Claims Incurred		212,318	256,905	68,799	201,392	270,191
Add	11,191	20,012	31,203	16,640	77,404	94,044
	11 716		17.540	15.700		
Commissions Received	11,715	4,827	16,542	15,782	4,988	20,770
Issuing Fees	2.311	338	2,649	3,739	301	4,040
Other Revenues	-		- '			
Total Revenues	47,422	197,471	244,893	71,680	129,277	200,957
Deduct						
Commissions Paid	2,248	27,884	30,132	4,693	25,823	30,516
Excess Of Loss Premium		-	-	-	-	-
Allocated Administrative Expenses	5,327	14,624	19,951	14,254	17,861	32,115
Other Expenses		-		<u>-</u>		-
Total Expenses	7,575	42,508	50,083	18,947	43,684	62,631
				-		
Underwriting Profit (Loss)	39,847	154,963	194,810	i	J	

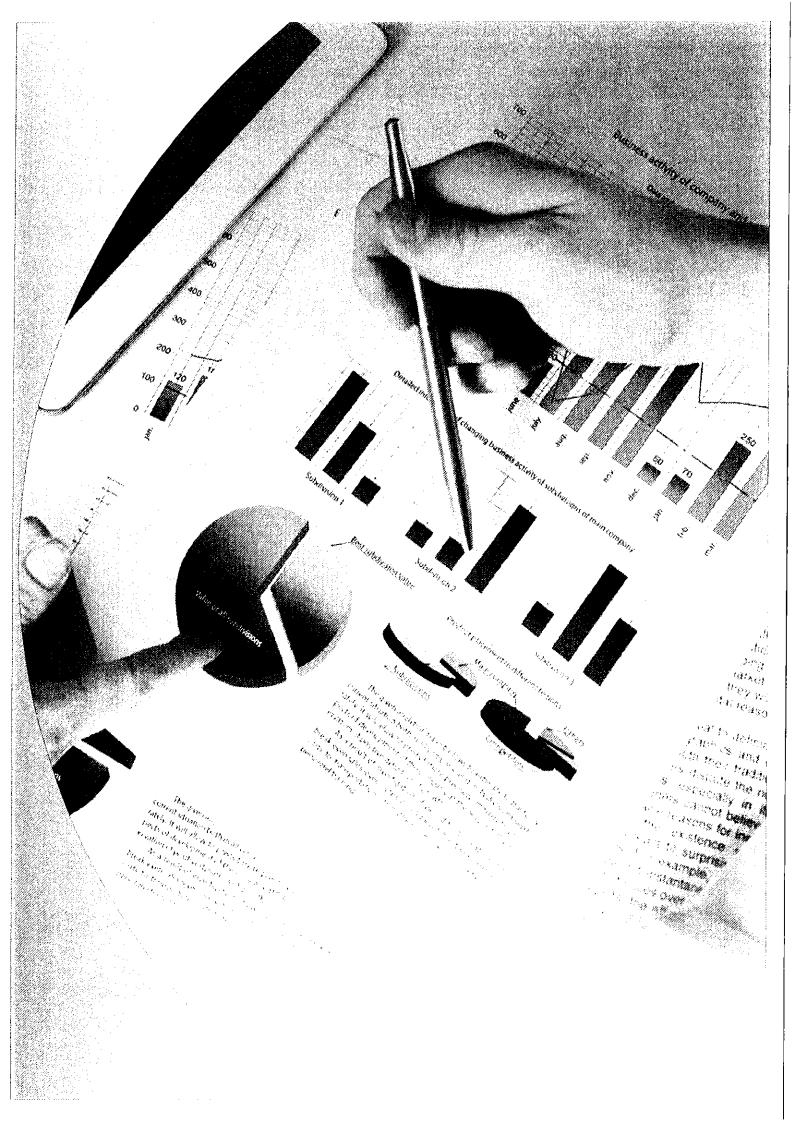
## Underwriting Profit (Loss) Account for the Medical Department for the Period Ended December 31

		2017			2016	_
Description	Jordan	Abroad	Total	Jordan	Abroad	Total
Written Premiums	JD	JD	JD	JD	JD	JD
Direct Insurance	9,316,536	3,696,925	13,013,461	7,391,338	2,971,178	10,362,516
Local Reinsurance Share	450	597	1,047	10,533	3,716	14,249
Foreign Reinsurance Share	3,646,551	2,289,587	5,936,138	2,829,779	1,944,197	4,773,976
Net Written Premiums	5,669,535	1,406,741	7,076,276	4,551,026	1,023,265	5,574,291
Opening Balance					<u> </u>	
Unearned Premium Provision	2,999,899	1,583,664	4,583,563	2,838,714	497,305	3.336,019
Deduct: Reinsurance Share	1,178,481	1,047,201	2,225,682	1,461,338	397,844	1,859,182
Net Unearned Premium Provision	1,821,418	536,463	2,357,881	1,377,376	99,461	1,476,837
Ending Balance						
Unearned Premium Provision	3,842,385	1,482,602	5,324,987	2,999,899	1,583,664	4,583,563
Deduct: Reinsurance Share	1,460,013	918,982	2,378,995	1,178,481	1,047,201	2,225,682
Net Unearned Premium Provision	2,382,372	563,620	2,945,992	1,821,418	536,463	2,357,881
Change In Unexpired Risks Provision	(560,954)	(27,157)	(588,111)	(444,042)	(437,002)	(881,044)
Net Earned Premium Income	5,108,581	1,379,584	6,488,165	4,106,984	586,263	4,693,247
Claims Paid	6,091,503	2,987,492	9,078,995	5,650,926	1,512,357	7,163,283
Local Reinsurance Share	0,071,000	2,707,472	7,070,773	5,030,720	1,5 (2,557	7,100,200
Foreign Reinsurance Share	2,952,527	2,428,209	5,380,736	2,973,479	1,216,307	4,189,786
Net Claims Paid	3,138,976	559,283	3,698,259	2,677,447	296,050	2,973,497
Closing Outstanding Claims Provision	0,100,770	007,200	0,070,107	2,017,147	270,000	2,770,477
Reported	404,376	232,341	636,717	254,712	146,523	401,235
IBNR	731,853	399,499	1,131,352	381,000	288,844	669,844
Deduct: Reinsurance Share	541,419	505,828	1,047,247	318,065	363,384	681,449
Net Outstanding Claims Provision	594,810	126,012	720,822	317,647	71,983	389,630
Opening Outstanding Claims Provision	·					
Reported	254,712	146,523	401,235	251,288	79,928	331,216
IBNR	381,000	288,844	669,844	437,863	218,867	656,730
Deduct: Reinsurance Share	318,065	363,384	681,449	375,871	239,037	614,908
Net Outstanding Claims Provision	317,647	71,983	389,630	313,280	59,758	373,038
Change In Outstanding Provision	277,163	54,029	331,192	4,367	12,225	16,592
Cost Of Claims Incurred	3,416,139	613,312	4,029,451	2,681,814	308,275	2,990,089
Net Earned Premium Income	5,108,581	1,379,584	6,488,165	4,106,984	586,263	4,693,247
Cost Of Claims Incurred	3,416,139	613,312	4,029,451	2,681,814	209 275	2,990,089
Add	3,410,137	013,312	4,024,481	2,001,014	308,275	2,770,069
Commissions Received		142	142	416	433	849
Issuing Fees	286,571	142	286,713	242,664	67	242,731
Other Revenues	6,274		6,274	6,181		6,181
Total Revenues	1,985,287	766,556	2,751,843	1,674,431	278,488	1,952,919
Deduct		,	2,7 0 1,0 10	, , , , , ,		
Commissions Paid	254,300	265,640	519,940	189,222	173,359	362,581
Excess Of Loss Premium	- 1			-	-	-
Allocated Administrative Expenses	731,474	315,236	1,046,710	601,171	330,998	932,169
Other Expenses	706,180	272,813	978,993	435,191	105,557	540,748
Total Expenses	1,691,954	853,689	2,545,643	1,225,584	609,914	1,835,498
10 10 m (10 co	,				<u>_</u>	
Underwriting Profit (Loss)	293,333	(87,133)	206,200	448,847	(331,426)	117,421

# Financial Statements

## Underwriting Profit (Loss) Account for the Life Department for the Period Ended December 31

	31 December		
Description	2017	2016	
Written Premiums	JD	JD	
Direct Insurance	20,476,053	18,367,301	
Local Reinsurance Share	255,355	556,957	
Foreign Reinsurance Share	12,619,988	11,125,549	
Net Written Premiums	7,600,710	6,684,795	
Opening Balance			
Mathematical Provision	3,809,172	2,920,612	
Deduct: Reinsurance Share	1,519,102	1,150,782	
Net Mathematical Provision	2,290,070	1,769,830	
Ending Balance			
Mathematical Provision	2,763,732	3,809,172	
Deduct: Reinsurance Share	687,093	1,519,102	
Net Mathematical Provision	2,076,639	2,290,070	
Change In Mathematical Provision	213,431	(520,240)	
Net Earned Premium Income	7,814,141	6,164,555	
Claims Paid	18,044,778	13,386,040	
Maturity & Surrender Of Policies	87,917	92,611	
Local Reinsurance Share	156,275	149,491	
Foreign Reinsurance Share	13,619,750	9,929,458	
Net Claims Paid	4,356,670	3,399,702	
Ending Balance			
Reported	4,632,463	3,564,784	
Deduct: Reinsurance Share	3,784,029	2,843,079	
Net Outstanding Claims Provision	848,434	721,705	
Opening Balance		·	
Reported	3,564,784	2,639,254	
Deduct: Reinsurance Share	2,843,079	2,128,549	
Net Outstanding Claims Provision	721,705	510,705	
Change In Outstanding Provision	126,729	211,000	
Cost Of Claims Incurred	4,483,399	3,610,702	
Net Earned Premium Income	7,814,141	6,164,555	
Cost Of Claims Incurred	4,483,399	3,610,702	
Add		, i	
Commissions Received	48,970	47,989	
Issuing Fees	572,052	430,866	
Investment Income Attributable To U/W	18,946	224,501	
Other Revenues	297,126	264,095	
Total Revenues	4,267,836	3,521,304	
Deduct			
Commissions Paid	868,249	941,119	
Allocated Administrative Expenses	1,952,209	1,410,805	
Other Expenses	205,376	201,204	
Total Expenses	3,025,834	2,553,128	
Underwriting Profit (Loss)	1,242,002	968,177	



#### 1. General

a. The Company was established in 1951 and is registered as a Jordanian Public Shareholding Company under Number (11) with a paid-up capital of JD 100,000. On July 12, 1981, the Company's capital was raised to JD 1,100,000.

On May 1, 1988, the Company merged with General Assurance Company for the Near East (National Union) in Jordan, after the evaluation of the two companies' assets. Accordingly, the Company's capital was increased to JD 5,000,000 divided into 5,000,000 shares.

The Company's capital was raised gradually with the latest increase in 2006, in which the authorized Company capital was raised by JD 10,000,000 to reach JD 30,000,000 divided into 30,000,000 shares. The Company is involved in various insurance activities and has branches in Abu Dhabi, Sharjah, Dubai and marketing insurance policies in Kuwait through an agency.

 b. The financial statements were approved by the Board of Directors on 27/02/2018, subject to the approval of the General Assembly of Shareholders.

### 2. Significant Accounting Policies

#### Basis of Preparation

- The financial statements have been prepared according to the Standards issued by the International Accounting Standards Board and in accordance with the forms prescribed by the Jordanian Insurance Commission.
- The financial statements have been prepared according to the historical cost convention except for financial assets and financial liabilities at fair value through the statement of income and financial assets at fair value through the statement of comprehensive income that are presented at fair value at the date of the financial statements. Moreover, financial assets and financial liabilities that have been hedged for the risk of change in fair value are presented in fair value.
- The Jordanian Dinar is the functional and reporting currency of the financial statements.

#### Basis of Consolidating the Financial Statements

 The financial statements include the financial statements of the Company with its foreign branches. - The accounting policies adopted in the financial statements are consistent with those applied in the year ended December 31, 2016.

#### Sector Information

- The business sector represents a set of assets and operations that jointly provide products and services subject to risks and returns different from those of other business sectors that are measured in accordance to the reports used by the executive manager and the main decision maker in the Company.
- The geographic sector relates to the provision of products and services in a defined economic environment subject to risks and returns different from those of other economic environments.

# Financial Assets at Fair Value Through Profit or Loss

Financial assets at fair value through profit or loss represent shares and bonds held by the Company for the purpose of trading and achieving gains from the fluctuations in market prices in the short term.

Financial assets at fair value through profit or loss are initially stated at fair value at acquisition date (purchase costs are recorded on the statement of income upon purchase). They are subsequently re-measured to fair value as of the date of the financial statements. Moreover, changes in fair value are recorded in the statement of income including the change in fair value resulting from foreign currency exchange translation of non-monetary assets. Gains or losses resulting from the sale of these financial assets are taken to the statement of income.

Dividends and interest from these financial assets are recorded in the statement of income.

These financial assets are not subject to revaluation for impairment losses.

# Financial Assets at Fair Value Through Other Comprehensive Income

- Financial assets at fair value through other comprehensive income represent strategic investments in the Company's shares for the purpose of keeping them in the long term.
- Financial assets at fair value through other comprehensive income are initially stated at fair value including acquisition costs upon purchase, and are subsequently re-measured to fair value. Moreover, changes to fair value

are recorded in the statement of other comprehensive income and in shareholders' equity including the change in fair value resulting from foreign currency exchange translation of non-monetary assets. If these financial assets were sold, the resulting gains or losses are taken to the statement of other comprehensive income and in shareholders' equity. The valuation reserve of sold financial assets is transferred directly to retained earnings, but not through the statement of income.

 Dividends from these financial assets are recorded in the statement of income.

### Date of Recognition of Financial Assets

Financial assets are recognized on the trading date (which is the date the Company commits itself to purchase or sale of the financial assets).

#### Fair Value

Closing market prices (acquiring assets/selling liabilities) in the active market at the date of the financial statement represent the fair value of financial derivatives traded. In case declared market prices do not exist, active trading of some financial assets and derivatives is not available or the market is inactive, fair value is estimated by one of several methods including the following:

- Comparison with the market value of another financial asset with similar terms and conditions.
- Analysis of the present value of expected future cash flows for similar instruments.
- Adoption of the option pricing models.

The valuation methods aim at providing a fair value reflecting the expectations of the market, expected risks and expected benefits. Moreover, financial assets, the fair value of which can not be reliably measured, are stated at cost, less any impairment.

Impairment in the Value of Financial Assets The Company reviews the values of financial assets on the date of the statement of financial position in order to determine if there are any indications of impairment in their value individually or in the form of a portfolio. In case such indications exist, the recoverable value is estimated so as to determine the impairment loss.

#### Impairment Is Determined as Follows:

Impairment in financial assets recorded at amortized cost is determined on the basis of the present value of the expected cash flows discounted at the original interest rate.

The impairment in value is recorded in the statement of income. Any surplus in the following period resulting from previous declines in the fair value of financial assets is taken to the statement of income.

#### **Property Investment**

Property investment is stated at cost, not of accumulated depreciation (except land). Moreover, property investment is depreciated according to its productive useful life at a rate of 2%. Any impairment is taken to the statement of income. Furthermore, gains or operating costs are recorded in the statement of income.

Property investment is evaluated in accordance with the regulations of the insurance commission and its fair value is disclosed in the financial statements.

#### Cash and Cash Equivalents

Cash and cosh equivalents comprise cash balances with banks and financial institutions maturing within three months, less bank accounts payable and restricted funds.

#### Reinsurance Accounts

Reinsurers' shares of insurance premiums, paid claims, technical provisions and all other rights and obligations resulting from reinsurance based on contracts concluded between the Company and reinsurers are accounted for on the accrual basis.

#### Impairment in Reinsurance Assets

In case there is any indication as to the impairment of the reinsurance assets of the Company, which possesses the reinsured contracts, the Company has to reduce the present value of the contracts and record the impairment in the statement of income. The impairment is recognized in the following two cases only:

- There is objective evidence resulting from an event that took place after the recording of the reinsurance assets confirming the Company's inability to recover all the amounts under the contract terms.
- The event has a reliably and clearly measurable effect on the amounts that the Company will recover from reinsurers.

#### Acquisition Costs of Insurance Policies

Acquisition costs represent the costs incurred by the Company against selling, underwriting, or starting new insurance contracts. The acquisition costs are recorded in the statement of income.

#### **Property and Equipment**

Property and equipment are stated at cost, net of accumulated depreciation and accumulated impairment. Moreover, fixed assets (except land) are depreciated according to the straight-line method over their estimated useful lives using the following yearly rates. Depreciation is recorded in the statement of income as follows:

Buildings	2%
Furniture, fixtures, and equipment	7% - 25%
Vehicles	15%

Property and equipment are depreciated when ready for their intended use.

When the recoverable values of property and equipment is less than their carrying amounts, assets are written down and impairment losses are recorded in the statement of income.

The useful lives of property and equipment are reviewed at the end of each year. In case the expected useful life is different from what was determined before, the change in estimate is recorded in the following years as a change in estimate.

The gains or losses resulting from the disposal or derecognition of property and equipment, representing the difference between the property and equipment sale proceeds and their book value, are recorded in the statement of income.

Property and equipment are derecognized when disposed of or when there is no expected future benefit from their use or disposal.

#### Pledged financial assets

Financial assets that are pledged by other parties are given with the right to have control over them (sell or re-pledge). Continuous valuation of these assets is made in accordance with the accounting policies adopted, based on each asset's original classification.

#### **Provisions**

Provisions are recognized when the Company has an obligation on the date of the statement of financial position as a result of past events, it is probable to settle the obligation and a reliable estimate of the amount of the obligation can be made.

Amounts recognized as provisions represent the best evaluation of the amounts required to settle the obligation as of the financial statements date, taking into consideration risks and the uncertainty relating to the obligation. When the provision amount is determined on the basis of the expected cash flows for the settlement of the current obligation, its book value represents the present value of these cash flows.

When it is expected that some or all of the economic benefits required from other parties to settle the provision will be recovered, the receivable is recognized within assets if receipt of the compensations is actually certain and their value can be reliably measured.

#### a. Technical Provisions

Technical provisions are taken and maintained according to the regulations of the Insurance Commission as follows:

- 1. The provision for unearned premiums for general insurance activities is calculated according to the remaining days up to the expiry date of the insurance policy after the financial statements date on the basis of a 365-day year except for marine and land transport insurance for which the provision is calculated on the basis of written premiums of the policies issued on the date of the financial statements according to laws, regulations and instructions issued for this purpose.
- 2. The provision for (reported) claims is computed by determining the maximum total expected costs for each claim on an individual basis.
- Additional provisions for incurred but not reported claims are calculated based on the Company's experience and estimates.
- Unearned premium reserved for life insurance is calculated based on the Company's experience and estimates, in addition to the actual expert.
- Mathematical reserve for life insurance policies is calculated based on actuarial formulas that are reviewed periodically by an independent actuarial expert.

#### b. Provision for Doubtful Debts

A provision for doubtful debts is taken when there is objective evidence that whole or part of these debts has become irrecoverable. The provision is calculated as the difference between the book value and recoverable value.

#### c. End of Service Indemnity Provision

End of Service indemnity provision is calculated based on the internal regulations prepared by the Company in accordance with the Jordanian Companies Law.

Annual compensations paid to the terminated employees are charged to the End of Service indemnity provision when paid. Moreover, an allowance for the Company's liabilities in connection with End of Service compensations is taken to the statement of income.

#### Liability Adequacy Test

At the statement of financial position date, the adequacy and suitability of the insurance liabilities are evaluated through the calculation of the present value of the future cash flows relating to the outstanding insurance policies.

If the evaluation shows that the present value of the insurance liabilities (various purchase expenses less suitable and related intangible assets) is inadequate compared to the expected future cash flows, the full impairment is recorded in the statement of income.

#### Income Tax

Income tax expenses represent accrued taxes and deferred taxes. Income tax expenses are accounted for on the basis of taxable income. Moreover, taxable income differs from income declared in the financial statements because the latter includes non-taxable revenue or tax expenses not deductible in the current year, but deductible in subsequent years, accumulated losses acceptable by the tax authorities, as well as unallowable and non-taxable items.

- Taxes are calculated on the basis of the tax rates prescribed according to the prevailing laws, regulations and instructions in the countries the company operates in.

#### **Deferred Taxes**

Deferred taxes are taxes expected to be paid or recovered as a result of temporary timing differences between the value of the assets and liabilities in the financial statements and the value of the taxable amount.

Moreover, deferred taxes are calculated according to the statement of financial position liability method based on the tax rates expected to be applied at the tax settlement date or the realization of the deferred tax assets or liabilities.  The balances of deferred tax assets and liabilities are reviewed at the statement of financial position date and reduced in case they are expected not to be utilized or are no longer needed, wholly or partially.

#### Issuance or Purchase Costs of the Insurance Company Shares

Any costs resulting from the issuance or purchase of the Company's shares are posted to the retained earnings (net of the tax effect on these costs). Moreover, if the issuance or purchase process was not complete, the costs will be posted as expenses in the statement of income.

#### Offsetting

Financial assets and financial liabilities are offset, and the net amount is reflected in the statement of financial position only when there are legal rights to offset the recognized amounts, the Company intends to settle them on a net basis or assets are realized and liabilities settled simultaneously.

#### Revenue Recognition

#### a. Insurance Contracts

Insurance premiums arising from insurance contracts are recorded as revenue for the year (earned insurance premiums) on the basis of the maturities of time periods and in accordance with the insurance coverage periods. Insurance premiums from insurance contracts unearned at the date of the statement of financial position are recorded as unearned insurance premiums within liabilities.

Claims and incurred losses settlement expenses are recorded in the statement of income based on the expected liability amount of the compensation relating to the insurance policyholders or other affected parties.

#### b. Dividends and Interest

Dividends from investments are recorded when the right of the shareholder to receive dividends arises upon the related resolution of the General Assembly of Shareholders.

Interest income is calculated according to the accrual basis based on the maturities of the time periods, original principals and earned interest rate.

#### c. Rent

Rent revenue is recognized from property investments through operating rent contracts, using the straight line method over the contracts' periods. Other expenses are recognized on the accrual basis.

#### **Expense Recognition**

All commissions and other costs relating to the acquisition of new or renewed insurance policies are amortized in the statement of income upon their occurrence. Other expenses are recognized on the accrual basis.

#### Insurance Compensations

Insurance compensations represent the claims paid during the period and the change in the claims provision. The insurance compensations represent all the amounts paid during the year whether they relate to the current year or previous years. Moreover, outstanding claims represent the highest estimated amount for the settlement of all claims resulting from events that took place prior to the statement of financial position date but were still unsettled at that date. Moreover, outstanding claims are calculated on the basis of the best information available at the date of the financial statements and include the incurred but not reported claims provision.

Salvage and Subrogation Reimbursements Estimates of salvage and subrogation reimbursements are considered as an allowance in the measurement of the insurance liability for claims.

General, Administrative and Employee Expenses All distributable general and administrative expenses are loaded on insurance branches separately. Moreover, 80% of undistributable general, administrative and employee expenses have been allocated to the various insurance departments on the basis of the earned premiums of each department in proportion to total premiums.

#### Foreign Currencies

Transactions during the year in foreign currencies are recorded at the exchange rates prevailing at the transaction date.

Financial assets and financial liabilities denominated in foreign currencies are translated according to the average exchange rates issued by the Central Bank of Jordan at the date of the statement of financial position.

Non-monetary assets and non-monetary liabilities denominated in foreign currencies are translated at fair value at the date of the determination of their fair value.

Exchange gains or losses resulting therefrom are taken to the statement of income.

Translation differences are posted to the assets and liabilities items in non-monetary foreign currencies as part of the change in fair value.

#### 3. Use of Estimates

Preparation of the financial statements and application of the accounting policies require the Company's management to perform estimates and judgments that affect the amounts of the financial assets and liabilities, and disclosures relating to contingent liabilities. These estimates and judgments also affect revenues, expenses, provisions and changes in the fair value shown within shareholders' equity. In particular, management is required to issue significant judgments to assess future cash flows and their timing. The above-mentioned estimates are based on several assumptions and factors with varying degrees of estimation and uncertainty. Moreover, the actual results may differ from the estimates due to changes resulting from circumstances and situations of those estimates in the future.

Management believes that the estimates within the financial statements are reasonable. The details are as follows:

- A provision for accounts receivable is made according to the various assumptions and basis adopted by management to evaluate the required provision as per International Financial Reporting Standards.
- Management periodically reevaluates the productive lives of tangible assets for the purpose of calculating annual depreciation based on the general condition of those assets and the estimates of their expected productive lives in the future. Any impairment loss is taken to the statement of income.
- Income tax provision: the financial year is charged with its part from income tax according to the prevailing regulations and the international financial reporting standards. The required income tax provision is calculated and posted.

The claims provision and technical provisions are taken based on technical studies, and according to the instructions of the Insurance Commission. Moreover, the mathematical reserve is taken based on actuarial studies.

 A provision for lawsuits against the Company is based on a legal study conducted by the Company's lawyer, according to which probable future risks are determined. A review of such studies is performed periodically.

- Management reviews the financial assets, shown at amortized cost, to evaluate any impairment in their value. Such impairment is taken to the statement of income.
- Property investments are evaluated by independent real estate experts in accordance with the regulations of the Insurance Commission. Moreover, the fair value of the property investments is disclosed in the financial statements.
- Fair value hierarchy: the standard requires the Company to determine and disclose the level in the fair value hierarchy into which the fair value measurements are categorized in their entirety, segregating fair value measurements in accordance with the levels defined in IFRS. Differentiating between Level 2 and Level 3 fair value measurements, i.e., assessing whether inputs are observable and whether the unobservable inputs are significant may require judgment and a careful analysis of the inputs used to measure fair value, including consideration of factors specific to the asset or liability.

### 4. Deposits at Banks:

	31/12/2017			31/12/2016
	Deposits due in three months	Deposits due more than one year	Total	Total
Description	JD	JD	JD	JD
Inside Jordan	963,662	445,659	1,409,321	3,534,271
Outside Jordan	564,250	1,915,056	2,479,306	2,401,304
Total	1,527,912	2,360,715	3,888,627	5,935,575

### 5. Financial Assets at Fair Value Through Profit or Loss Value:

	31 December		
	2017 2016		
Description	JD	JD	
Company Shares Listed	4,019,249	4,124,466	
Total	4,019,249	4,124,466	

### 6. Financial Assets at Fair Value Through Other Comprehensive Income:

	31 0	December
	2017	2016
Description	JD	JD
Inside Jordan		
Shares	3,973,215	4,667,867
Total Inside Jordan	3,973,215	4,667,867
Outside Jordan		
Shares	15,475,979	11,352,242
Total Outside Jordan	15,475,979	11,352,242
Total	19,449,194	16,020,109

## 7. Property Investments - Net:

	31 D	ecember
	2017	2016
Description	JD	JD
lands	15,263,864	15,263,864
Buildings - Net	3,892,577	3,994,717
Total	19,156,441	19,258,581

## 8. Loans and Advances of the Life Department:

	31 De	cember
	2017	2016
Description	JD	JD
Loans For Policyholders - Less Than Surrender Value	26,139	27,012
Total	26,139	27,012

### 9. Cash on Hand and at Banks:

·	31 December		
	2017	2016	
Description	JD	JD	
Cash On Hand	81,413	134,092	
Cash At Banks (Current Accounts)	12,143,418	5,335,715	
Total	12,224,831	5,469,807	

## 10. Checks Under Collection and Notes Receivable:

	31 De	cember
	2017	2016
Description	JD	JD
Notes Receivable	35,350	35,350
Checks Under Collection	3,607,926	4,451,871
Deduct: Provision For Checks Under Collection	(130,700)	(90,000)
Total	3,512,576	4,397,221

## 11. Accounts Receivable - Net:

	31	December
	2017	2016
Description	JD	JD
Policyholder	16,657,108	16,614,413
Agents	3,170,492	2,029,650
Employees	116,906	101,095
Others	952,726	873,173
Deduct: Provision For Doubtful Debts	(2,989,513)	(2,815,324)
Total	17,907,719	16,803,007

## 12. Insurance Companies Accounts:

	31	December
	2017	2016
Description	JD	JD
Local Insurance Companies	3,007,593	3,058,518
Foreign Reinsurance Companies	4,671,813	1,563,333
Deduct: Provision For Doubtful Debts	(861,642)	(247,314)
Total	6,817,764	4,374,537

### 13. Income Tax

#### a. Income Tax Provision:

	31 De	cember
	2017	2016
Description	JD	JD
Beginning Balance	231,803	352,005
Income Tax Paid	(376,480)	(769,820)
Provision For Income Tax	331,545	649,618
Ending Balance	186,868	231,803

### b. Assets Deferred Tax:

		31/12/2017			31/12/2016	
	Beginning Balance	Adjustments	Release	Ending Balance	Deferred Tax	Deferred Tax
Description	JD	JD	JD	JD	JD	JD
Assets Deferred Tax				[		
Doubtful Debts Provision	2,083,506	664,328	-	2,747,834	659,480	500,041
Provision For Staff End Of						
Service Indemnity	157,721	79,296	-	237,017	56,884	37,853
IBNR Provision	1,096,452	656,853		1,753,305	420,793	263,148
Total	3,337,679	1,400,477	-	4,738,156	1,137,157	801,042

### 14. Fixed Assets - Net:

		31/12/2017			31/12/2016	
	Cost	Accumulated Depreciation	Net Book Value	Cost	Accumulated Depreciation	
Description	JD	JD	JD	JD	JD	JD
Lands	511,113	- )	511,113	511,113	-	511,113
Buildings	588,660	175,879	412,781	586,730	164,972	421,758
Equipment, Machinery &	1,451,031	1,263,253	187,778	1,415,612	1,157,674	257,738
Furnilure		]				
Vehicles	348,659	262,681	85,978	348,659	230,024	118,635
Total	2,899,463	1,701,813	1,197,650	2,861,914	1,552,670	1,309,244

## 15. Intangible Assets - Net:

		31 December
	2017	2016
	JD	JD
	Computer Sy	slem Compuler Syslem
Description	& Softwar	e & Software
Beginning Balance	614,81	579,606
Additions	3,650	35,205
Amortization	(554,33	6) (523,547)
Ending Balance	64,125	91,264

#### 16. Other Assets:

	31 De	cember
	2017	2016
Description	JD	JD
Refundable Deposits	1,129,918	434,090
Prepaid Expenses	517,930	560,600
Accrued Revenues	333,836	2,665
Others	66,167	15,409
Total	2,047,851	1,012,764

## 17. Accumulated Mathematical Reserve - Net:

	31 De	cember
	2017	2016
Description	JD	JD
Company's Share From Mathematical Reserve	2,076,639	2,290,070
Total	2,076,639	2,290,070

### 18. Due to Bank

	31 De	cember
- · · ·	2017	2016
Description	JD	JD
Bank credit	9,919,468	-
Total	9,919,468	-

## 19. Accounts Payable:

	31 December	
	2017	2016
Description	JD	JD
Policyholders	2,172,569	813,045
Garages And Spare Parls	508,973	341,328
Agents	599,843	759,180
Olhers	933,891	593,744
Total	4,215,276	2,507,297

## 20. Insurance Companies Accounts:

	31 December 2017	
Description	JD	JD
Local Insurance Companies	2,566,803	1,780,770
Foreign Reinsurance Companies	4,375,925	5,046,840
Total	6,942,728	6,827,610

## 21. Other Provisions:

	31 De	ecember
	2017	2016
Description	JD	JD
Annual Leaves Provision	3,278	3,278
Provision For Accrued Policies Matured	125,170	151,118
Insurance Regulatory Commission Fees Provision	-	20,637
Provision For Staff End Of Service Indemnity	28,987	33,650
Provision For Group Life Policies Profit Commission	708,392	719,610
Total	865,827	928,293

## 22. Other Liabilities:

	31	December
	2017	2016
Description	JD	JD
Unearned Revenues	390,007	386,433
Accrued Expenses	244,144	263,858
Board Of Directors' Remuneration	-	55,000
Premiums In Advance	273	273
Car Parking Deposits	4,665	4,665
The Ministry Of Finance Deposits	309,718	431,835
Other Deposits	5,681	5,681
Total	954,488	1,147,745

## 23. Financial Assets Revaluation Reserve:

	31 December	
	2017	2016
Description	JD	JD
Beginning Balance	(7,708,452)	(7,244,924)
Change In Fair Value	3,415,790	(463,528)
Ending Balance	(4,292,662)	(7,708,452)

## 24. Interest Revenue:

	31 December	
	2017	2016
Description	JD	JD
Bank Interest	81,001	66,044
Dividends Received	18,946	48,337
Total	99,947	114,381
Amount Transferred To Underwriting Accounts/Life Dep	18,946	48,337
Amount Transferred To Statement Of Income	81,001	66,044

## 25. Income from Financial Assets and Investments - Net:

	31 December	
	2017	2016
Description	JD	JD
Dividends Received	962,613	320,311
Loss From The Sale Of Financial Assets At Fair Value Through Profit Or Loss Value	(3,836)	(27,543)
Gain From The Revaluation Of Financial Assets At Fair Value Through Profit Or Loss Value	(120,743)	(66,328)
Real Estate Investment Returns	-	347,990
Rental Income - Net	309,607	364,209
Total	1,147,641	938,639

## 26. Other Revenues:

	31 December	
	2017	2016
Description	JD	JD
Foreign Exchange Differences	(521,526)	(44,606)
Other	676,758	872,956
Total	155,232	828,350

## 27. Employee Expenses:

	31 December	
	2017	2016
Description	JD	JD
Salaries & Bonuses	4,096,188	3,984,044
Provident Fund	220,664	209,044
Company Contributions To Social Security	357,112	324,249
Medical Expenses	348,390	348,904
Employee Training & Development	27,077	16,635
Travel & Transportation	179,450	210,212
Total	5,238,881	5,093,088
Allocated Employee Expenses - General Insurance	4,423,910	4,304,327
Unallocated Employee Expenses	814,971	788,761
Total	5,238,881	5,093,088

## 28. Administrative and General Expenses:

	31 De	31 December	
	2017	2016	
Description	JD	JD	
Rents	120,742	113,959	
Stationary & Publications	197,813	179,938	
Advertisements	21,037	16,783	
Bank Interest	15,868	11,562	
Electricity, Heating & Water	90,624	61,070	
Repairs	10,404	11,516	
Post & Telecommunication	152,885	126,701	
National Agent Commission/Outside Jordan	40,700	40,700	
Professional Fees	84,731	69,491	
Hospitality	56,135	67,684	
Lawyer Fees & Expenses	111,587	132,129	
Revaluation Expenses	10,390	6,864	
Computer Maintenance	12,167	12,487	
Computer Program Licences	17,685	30,698	
Computer Program Service	138,299	98,577	
Subscriptions	19,250	22,359	
Board Members' Transportation Fees	132,000	132,000	
Tenders Expenses	88,393	114,556	
Legal Fees & Expenses	234,718	188,690	
Donations	123,107	118,275	
Insurance Expenses	69,038	45,629	
Marketing Expenses	379,944	365,595	
Discount Allowed & Bad Debts Expenses	100,791	199,844	
Others	490,211	556,495	
Total	2,718,519	2,723,602	
Allocated General And Administrative Expenses - General Insurance	2,300,894	2,288,863	
Unallocated General And Administrative Expenses	417,625	434,739	
Total	2,718,519	2,723,602	

## 29. Earnings Per Share:

	31 D	31 December	
	201 <i>7</i>	2016	
Description	JD	JD	
Net Income For The Year Aller Tax And Fees	(499,723)	1,189,214	
Weighted Average Of Stocks	30,000,000	30,000,000	
Earnings Per Share For The Year	(0.017)	0.40	

## 30. Cash & Cash Equivalent:

	31 December	
	2017	2016
Description	JD	JD
Cosh On Hand	81,413	134,092
Deposits Due In Three Months	1,527,912	3,737,199
Cash At Banks (Current Account)	12,143,418	5,335,715
Total	13,752,743	9,207,006

