

التاريخ : ٢٠٠٥/١٢/٢٤  
الرقم : ٩٨٧/٩/٢

السادة / بورصة عمان المحترمين  
عمان-الأردن

للمحسني  
APPOINTMENT - AQRM - 26 - 12 - 2005

تحية طيبة وبعد ،،

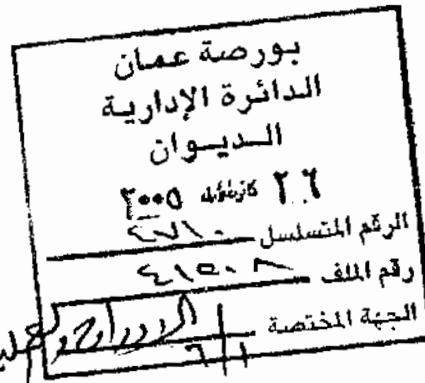
يرجى إعلامكم بأن مجلس الإدارة في اجتماعه رقم (١١) بتاريخ ٢٠٠٥/١٢/١٩ قد قرر تعيين  
المهندس خالد عبد المجيد حسين كمدير عام للشركة والشركات التابعة لها اعتباراً من تاريخ  
٢٠٠٥/١٢/٢٤، مرفقين لكم طياً المؤهلات والخبرات الخاصة به.

مرفق طياً كشف بأعضاء مجلس الإدارة وموظفي الإدارة العليا.

وتفضلوا بقبول فائق الاحترام ،،

جمال سكر

أمين سر المجلس



(٩)



The  
University of Texas  
at  
Arlington

Graduate School  
Office of the Dean  
UTA Box 19167  
Arlington, Texas 76019

December 13, 1990

To Whom It May Concern:

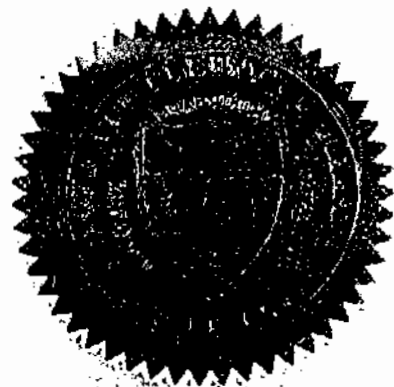
This is to certify that I have examined and evaluated official educational documents for Mr. Khaled Abdel Hussein from the Union of Soviet Socialist Republics. A brief description of his educational achievements as well as a final recommendation follows.

Mr. Hussein was admitted to the Faculty of Construction Engineering at the Institute of Civil Engineering at Rostov in 1984. His area of specialization was industrial and civil construction. The duration of studies was five (5) years. The curriculum consisted of coursework, practical training, diploma project, graduation thesis, and state examinations. Upon successful completion of all degree requirements Mr. Hussein was recognized with the professional qualification of "Civil Engineer" and was awarded the "Diplom" in Engineering in 1989. Mr. Hussein's estimated overall grade point average on a U.S. 4-point grading scale is 3.00 or "B".

The Institute of Civil Engineering at Rostov is a recognized institution of higher education in the U.S.S.R. It is the recommendation of The University of Texas at Arlington Graduate School that the degree received by Mr. Hussein is the equivalent of a U.S. bachelor's degree received from an accredited U.S. college or university.

Sincerely,

Janet M. Wehner  
International Admissions Officer  
Office of The Graduate Dean



An Equal Opportunity/Affirmative Action Employer

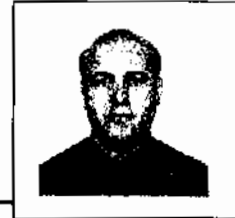
## *Khaled Hussein*

*Amman, Jordan.*

☎ (00962 79 6335522)

☎ (00962 6 4202575)

✉ [khaled63us@yahoo.com](mailto:khaled63us@yahoo.com)



### *Career Profile:*

Experienced Manager with a strong business acumen and cross-functional experience spanning all core business areas; P&L, general management, production, operations, sales and marketing, with highly developed research and analytical capabilities, exceptional interpersonal, communication and administrative skills.

### *Career Objective:*

To provide full management function of profitability, planning, controlling and coordinating all activities within the organization to the standard required by the company. To ensure continued growth of the business and lead and develop a team who is able to deliver the highest standards of customer service and operations.

### *Academic Credentials:*

- 1990: Equivalent to *Bachelor of Science (Specialization in Civil & Industrial Engineering)* from the University of Texas, Arlington.
- 1989: *Master of Science (Specialization in Civil and Industrial Engineering)* from Rostov-on-Don Engineering Institute, USSR.

### *Key Skills:*

- Management Skills:      ⇒ Able to manage, handle and operate multiple tasks.  
                                     ⇒ Able to work independently, as well as work in groups  
                                     → Excellent skills in analytical and strategic planning.  
                                     ⇒ Know when to delegate to subordinates, and when not to
- Staff Managements Skills:      ⇒ Interviewing, hiring and training.
- Staff Development Skills:      ⇒ On the job training and coaching  
                                             → Effective leadership counseling and motivating  
                                             ⇒ Lead through example
- Interpersonal Skills:      ⇒ Hard working, efficient, proficient  
                                         ⇒ Deal effectively with conflicts  
                                         → Adapts to changes  
                                         ⇒ Reliable and responsible work ethic
- Project and Report Management Skills:      → Continually follow up during the project  
                                         ⇒ After action reports and reviews.

### Career Progression:

- ◆ July'00:                      *Area Manager - Northern Emirates with RMC Topmix L.L.C., U.A.E.*

### Career Overview:

I am working with RMC Topmix L.L.C. for the past 4 years handling areas of P&L, General Management, Production, Operations, Sales and Marketing.

During my tenure with RMC Topmix L.L.C. since July'00, I have demonstrated professionalism, reliability and initiative and have been positioned at various levels in the organization assuming greater accomplishments. I have grown from strength to strength along with the company and have acquired wide experience in all areas. I have been a performer having achieved targets, as revealed by my credentials and promotions.

- ◆ July'01:                      *Area Manager - Northern Emirates with RMC Topmix L.L.C., Sharjah Branch.*

### Major Responsibilities:

- Developed and implemented marketing strategies, conducting research and analysis of markets, liaising with potential and existing customers.
- Maintaining effective personal relationships with clients through a genuine interest in the business.
- Responsible for managing daily team performance required for achieving company and client goals.
- Providing leadership, counseling and career guidance for the development and guidance of all the staff.
- Managing the profitability of existing and upcoming projects and identifying ways to improve efficiency and improve division profitability.
- Responsible for the management of production, distribution and timely delivery of the quality product to a varied and demanding customer base.
- Management, Supervision and maintenance of company facilities.
- Responsible for generating revenues and enhancing the productivity of the company.
- Sole in charge of the Branch fleets which consists of 40 Truck Mixers and 5 pumps.
- Assisted in recruitment and manpower management.
- Assisted the Head of the Department to achieve the department objectives and be responsible for day-to-day operations of the department in the absence of the head of the department.
- Represented the company in several Tradeshow, Seminars and Exhibitions etc.
- Responsible for budgeting and forecasting the sales plans to meet in line with the company objectives.
- Minimized the risk of health and safety as per the company's rules and regulations.

### Achievements:

- Successfully initiated, planned and set up Sharjah and Ras Al Khaimah Branches. The branches are operating successfully at the moment.

- ◆ July'00-July'01:              *Sales Engineer with RMC Topmix L.L.C., Dubai Branch.*

### Major Responsibilities:

- Managing the entire sales process for the concrete, from initiating to successfully closing deals.
- Identifying and realizing new sales opportunities in addition to maintaining and strengthening our present relationship with the existing clients to ensure repeated business.
- Frequently visiting clients, contractors and consultants, and specifying our products in the list of the consultants.
- Forecasting and preparing plans to achieve sales targets.

- Conducting market research for sales development and improvement as well as generating regular updates and insights on competitor activities.
- Established contacts with new prominent customers inside and outside UAE.
- Targets reached before pre-requested period of time.

◆ **Sept.'99-July'00:** *Plant Engineer with UTCC, Wade Adams, Dubai.*

**Major Responsibilities:**

- In charge of the day-to-day production process of the plant.
- Responsible for planning of production and distribution of concrete as per the site requirements with the objective of maximizing production and utilization of company plant and support equipment.
- Ensuring availability of all materials required for the planned production, prepare daily concrete program including deployment of the transit mixers and the concrete pump and inform sites.
- Sole in charge of complete company fleet management and maintenance of the fleet, which includes Truck Mixers and Pumps.
- In charge of the entire production line to generate revenue and enhance the productivity of the company.

◆ **Aug.'98-Sept.'99:** *Sales Engineer with RMC, Jordan.*

**Major Responsibilities:**

- Managing the entire sales process for the concrete, from initiating to successfully closing deals.
- Identifying and realizing new sales opportunities in addition to maintaining and strengthening our present relationship with the existing clients to ensure repeated business.
- Frequently visiting clients, contractors and consultants, and specifying our product list in the list of the consultants.
- Forecasting and preparing plans to achieve sales targets.
- Conducting market research for sales development and improvement as well as generating regular updates and insights on competitor activities.
- Established contacts with new prominent customers inside and outside Jordan.
- Targets reached before pre-requested period of time.

◆ **May'92-July'98:** *Quality Assurance Specialist Engineer with Ebby for Engineering Richardson, Texas*

**Major Responsibilities:**

- Involved with the quality of material and production of concrete.
- Responsible for ensuring quality of aggregates, cement through periodic testing in coordination with laboratory.
- Ensuring required concrete quality and adequate curing of cubs.
- Supervising and ensuring the work is performed in accordance with the company quality, procedures and engineering standards.
- Prepared risk analysis and conducted reliability, availability and maintainability and inspections on assigned plant units.
- Minimizing the risk of health and safety as per the rules and regulations of the company.

**Personal Data:**

Date of Birth	18/08/1963
Nationality	Jordanian (Holding an American Passport)
Marital Status	Married
Languages Known	Arabic & English (Read, Write and Speak)
Computer Skills	Fully proficient with MS-Office
Driving License	Holding a valid American/Jordanian/U.A.E. Driving License
References	Can be furnished immediately upon request

### *Trainings / Seminars Attended:*

Being a continuous learner, I have attended quite a number of trainings/seminars covering the following areas:

- Structural design and construction management.
- Management Development Skills
- Supervisory Skills
- Presentation and Negotiating Skills.
- Customer Care and Concepts.
- AutoCAD 1 & AutoCAD 2
- Course in Primavera

◆ *Present 24 Dec. 05 : General Manager – with Al Quds Readymix., Jordan.*