

CURRICULUM VITAE YUSEF A. ENSOUR

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Date of Birth: Jan 30th, 1970

CAREER OBJECTIVE: To utilize my banking experience plus an excellent academic preparation in aiding a distinguished financial organization to achieve its highest potential.

ACADEMIC QUALIFICATIONS

1994	MBA	Bowling Green State University Bowling Green, Ohio USA (GPA 3.5)
1991	B.Sc.	The University of Jordan Major: Business Administration Minor: Economics Avg. 77.9% (Very Good)
1987	High School Cert.	College De La Salle Scientific Stream (Avg. 88.4%)

WORK EXPERIENCE

Mar 2006 – Mar 2021 Apr 2007 – Mar 2021	Bank Audi - Jordan Branches Job Title: Regional Manager (General Manager) Job Description: Plan, control and oversee all aspects of the bank's activities and manage the relationships between the bank and the market, the regulators and the business community.
Mar 2006 – Mar 2007	Job Title: Deputy Regional Manager Job Description: To assist the GM in managing the growth & operations of the bank & monitor short, medium & long term financial & organizational viability and efficiency.
Jun 2004 – Feb 2006 Jun 2004 – Feb 2006	Standard Chartered Bank Job Title: Head of Corporate & Institutional Banking To effectively manage and drive all corporate and financial institutions business in Jordan with the objective of achieving the annual operating targets within the bank's set credit guidelines and risk parameters and at high quality standards.
Jun 1997 – May 2004 Jun 1997 – Aug 1997	HSBC Bank Middle East Executive Trainee Development Program (ETDP) Job Description: Training in Bricket Wood / England at HSBC college. The course covered all aspects of banking.
Sep 1997 – Mar 1998	Job Title: Acting Internal Audit Executive

Apr 1998 – Jun 2002	<p>Job Description: To assist management in creating an environment which reduces fraud possibilities and which safeguards the bank from potential loss.</p> <p>Job Title: Corporate Relationship Executive</p> <p>Job Description: To manage a corporate portfolio of 50 accounts with total facilities of USD70mio, in a way that ensures maximum profitability whilst minimizes inherent risks.</p>
Jul 2002 – May 2004	<p>Job Title: Commercial Banking Manager (Team Leader in charge of half of the bank's corporate portfolio)</p> <p>Job Description: To manage a team of 3 Corporate Relationship Managers with a total facilities exceeding USD170mio, and a net profitability of around USD 6mio.</p>
Mar 1992 – May 1997	<p>Amman Bank for Investments</p> <p>General Training Program</p> <p>Job Description: A six months tour in all of the Bank's departments.</p> <p>Job Title: Treasury Back Office Clerk</p> <p>Job Description: Back office support for the Treasury Department (operations administration).</p> <p>Job Title: Assistant Head of Section</p> <p>Job Description: Working in the Trade Services Department (Trade Services operations and Letters of Guarantees).</p>
Mar 1992 – Aug 1992	
Sep 1992 – Sep 1993	
Jan 1995 – May 1997	
External Training Courses	
24 Jan – 28 Jan 2004	<p>Course Title: Leadership Development Centre</p> <p>Location: Nad Al Sheba Club / Dubai UAE</p>
14 Sep – 18 Sep 2002	<p>Course Title: Relationship Management</p> <p>Location: HSBC Regional Training Center / Dubai UAE</p>
03 Mar – 06 Mar 2002	<p>Course Title: Leading to be Customer Driven</p> <p>Location: Le Royal Meridien Beach Resort / Dubai UAE</p>
09 Oct – 20 Oct 1999	<p>Course Title: Commercial Lending Analysis</p> <p>Location: HSBC Regional Training Center / Dubai UAE</p>
07 Jul – 05 Sep 1997	<p>Course Title: Executive Trainee Development Program</p> <p>Location: HSBC College / Bricket Wood United Kingdom</p>
1994	<p>Course Title: Negotiate to Win</p> <p>Location: The Cooper Management Institute / USA</p>

LANGUAGE & COMPUTER SKILLS

- Arabic (written plus spoken)
- English (written plus spoken)
- Computer knowledge: Microsoft Office.

PERSONAL SKILLS

- Ability to work within a team concept while providing leadership qualities.
- Ability to perform under pressure resulting in high quality output.
- Ability to face problems heads on and produces efficient solutions.

PERSONAL INTERESTS

- Tennis, squash, swimming and reading.

STATUS:

-Married with two children.

Other Positions held:

-Member of the Board of Directors at Royal Automobile Club Jordan since 2018.